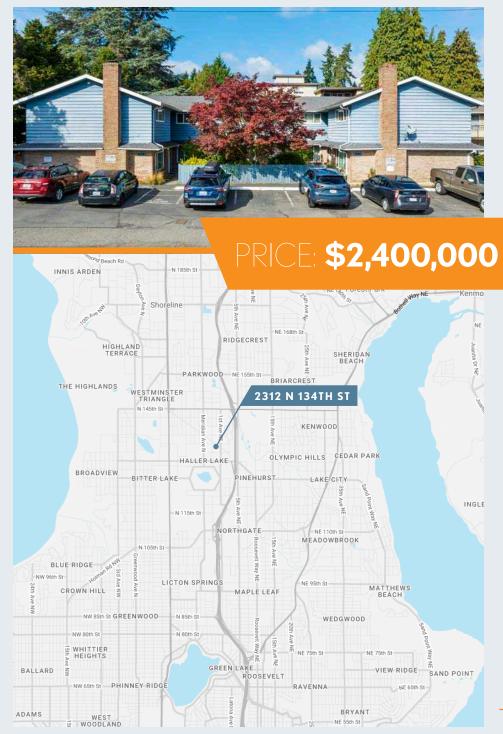


ASSET SUMMARY

CORLISS COURT

| ADDRESS | 2312 N 134TH ST SEATTLE, WA 98133 |
|-----------------|---------------------------------------------|
| COUNTY | King |
| MARKET | N Seattle / Haller Lake |
| STYLE | Low-Rise |
| APN# | 447800-0041 |
| ZONING | NC1-55 (M) |
| LOT SIZE | 7,363 SF |
| YEAR BUILT | 1965 |
| # OF BUILDINGS | 1 |
| # OF FLOORS | 2 |
| # OF UNITS | 7 |
| NET RENTABLE SF | 6,450 SF |
| CONSTRUCTION | Wood Frame |
| ROOF | Composition |
| HEAT | Electric - Forced Air |
| LAUNDRY | (2) In-Unit / Common |
| PARKING | 7 Surface |



ASSET SUMMARY

CORLISS COURT

Located on a quiet cul-de-sac, Corliss Court is a collection of seven spacious townhouse-style units that provide residents with a sense of home and privacy. Each unit has a private patio and an individual fenced yard, creating an ideal space for relaxation and outdoor gatherings. Positioned just blocks away from the future Light Rail Station at NE 130th, this property offers the potential for enhanced property value.

The building has copper plumbing, newer double-pane windows and wood-burning fireplaces in each of the units which provide a comforting ambiance for tenants. Two of the units have undergone extensive renovations, now featuring desirable in-unit laundry. These units have been fully modernized, including the installation of Luxury Vinyl Plank (LVP) flooring, Quartz countertops, stainless steel appliances, and new cabinetry - further amplifying the overall charm and value of the property.

This property is an investment jewel, combining an array of enticing features coupled with substantial growth potential. Potential investors will be drawn to the immediate rental upside, an indicator of the strong market demand for such a well-appointed property. Corliss Court offers an investor the opportunity to acquire a property that offers immediate rental income but also assures long-term value appreciation in a prime location.



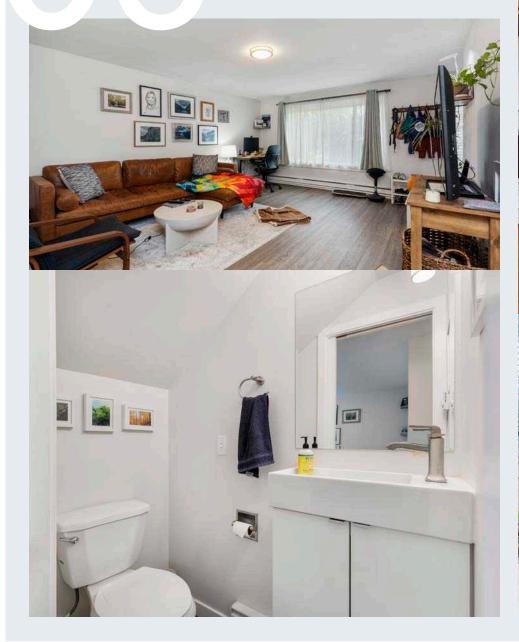


PROPERTY HIGHLIGHTS

- Spacious Townhouse-Style Units
- Private Patios with Individually Fenced Yards
- Located Just Blocks from the Upcoming Light Rail
 Station
- Copper Plumbing and Cozy Fireplaces
- Immediate Rental Income Potential
- Updated Double-Pane Windows for Improved Efficiency
- Convenient Off-Street Parking
- Two Units Renovated and Include In-Unit Laundry



PHOTOS







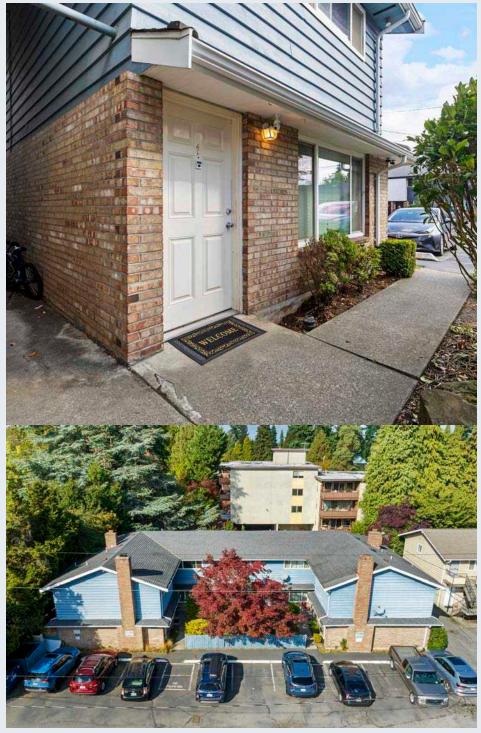






PHOTOS





TALOUS AND ITSEN

FINANCIAL ANALYSIS

CORLISS COURT

PRICE ANALYSIS

| PRICE | \$2,400,000 |
|------------------|-------------|
| Number of Units: | 7 |

| 7 |
|-----------|
| \$342,857 |
| \$372.09 |
| 15.00 |
| 5.15% |
| 11.27 |
| 7.10% |
| 1965 |
| 7,363 SF |
| 6,450 SF |
| |

INCOME

| | CURRENT | MARKET |
|--------------------------|-----------|-----------|
| Scheduled Rent Income | \$12,950 | \$17,500 |
| + Utility Bill Back | \$770 | \$770 |
| Monthly Scheduled Income | \$13,720 | \$18,270 |
| Annual Scheduled Income | \$164,640 | \$219,240 |

| EXPENSES | | |
|-----------------------|----------|----------|
| | CURRENT | MARKET |
| RE Taxes | \$15,703 | \$22,000 |
| Insurance | \$2,668 | \$2,668 |
| Utilities W/S/G/E | \$12,730 | \$12,730 |
| Repairs & Maintenance | \$5,250 | \$5,250 |
| Total Expenses | \$36,351 | \$42,648 |
| Expenses Per Unit: | \$5,193 | \$6,092 |
| Expenses Per Sq.Ft.: | \$5.63 | \$6.61 |

PROPOSED FINANCING

| First Loan Amount: | \$1,400,000 |
|--------------------|-------------|
| Down Payment | \$1,000,000 |
| Interest Rate: | 6.50% |
| Term: | 5 years |
| Amortization: | 30 years |
| Annual Payment: | \$106,187 |
| Monthly Payment: | \$8,849 |

OPERATING DATA

| | CURRENT | | MARKET | |
|-------------------------|-------------|-------|-------------|-------|
| Scheduled Gross Income: | \$164,640 | | \$219,240 | |
| Less Physical Vacancy | (\$4,662) | 3.00% | (\$6,300) | 3.00% |
| Gross Operating Income | \$159,978 | | \$212,940 | |
| Less Total Expenses | (\$36,351) | | (\$42,648) | |
| Net Operating Income | \$123,627 | | \$170,292 | |
| Less Loan Payments | (\$106,187) | | (\$106,187) | |
| Pre-Tax Cash Flow | \$17,440 | | \$64,105 | |
| | | | | |

WESTLAKE ASSOCIATES

RENT ROLL



| UNIT # | UNIT TYPE | AVG SF | CURRENT | PSF | MARKET | PSF |
|---------|---------------|----------|----------|--------|----------|--------|
| 1 | 2 BD 1.5 BA | 935 | \$1,375 | \$1.47 | \$2,500 | \$2.00 |
| 2 | 2 BD 1.5 BA | 935 | \$1,795 | \$1.92 | \$2,500 | \$2.00 |
| 3 | 2 BD 1.5 BA | 935 | \$1,795 | \$1.92 | \$2,500 | \$2.00 |
| 4 | 2 BD 1.5 BA | 935 | \$1,795 | \$1.92 | \$2,500 | \$2.00 |
| 5 | 2 BD 1.5 BA | 935 | \$2,000 | \$2.14 | \$2,500 | \$2.00 |
| 6 | 2 BD 1.5 BA | 935 | \$1,795 | \$1.92 | \$2,500 | \$2.00 |
| 7 | 2 BD 1.5 BA | 935 | \$2,395 | \$2.56 | \$2,500 | \$2.00 |
| 7 UNITS | | 6,450 SF | \$12,950 | \$1.98 | \$17,500 | \$2.00 |

100%

2 BD 1.5 BA



WESTLAKE ASSOCIATES

SALE COMPARABLES



HAWTHORNE PLACE

5231 40th Ave NE Seattle, WA 98105

YEAR BUILT 1990

UNITS 7

SALES PRICE \$2,608,000

PRICE/UNIT \$372,571 CAP 5.5%

SALE DATE 07/17/2023



3900 LATONA

3900 Latona Ave NE Seattle, WA 98105

YEAR BUILT 1989

UNITS 7

SALES PRICE \$2,774,000

PRICE/UNIT \$396,000

CAP 4.68%

SALE DATE 12/30/2022



GREENLAKE 6

906 N 74th St Seattle, WA 98103

YEAR BUILT 1963

UNITS

SALES PRICE \$1,825,000

PRICE/UNIT \$304,166 CAP 4.34%

SALE DATE 11/07/2022



8507 Linden Ave N Seattle, WA 98103

YEAR BUILT 1994

UNITS 5

SALES PRICE \$2,215,000 PRICE/UNIT \$443,000

CAP 4.93%

SALE DATE 04/22/2023



KAREN

6542 4th Ave NE Seattle, WA 98115

YEAR BUILT 1962

UNITS

SALES PRICE \$2,220,000 PRICE/UNIT \$314,285

CAP 5.76%

SALE DATE 03/01/2023



EASTLAKE 7

93 E Boston St Seattle, WA 98102

YEAR BUILT 1951 UNITS 7

SALES PRICE \$2,375,000

PRICE/UNIT \$339,285

CAP

SALE DATE 04/17/2023



CATALINA

109 25th Ave E Seattle, WA 98122

YEAR BUILT 1967 UNITS 12

SALES PRICE \$3,700,000

PRICE/UNIT \$308,333

CAP -

SALE DATE 11/04/2022



7-UNIT

6408 Phinney Ave N Seattle, WA 98103

YEAR BUILT 2017

UNITS 7

SALES PRICE \$2,071,000 PRICE/UNIT \$295,857

CAP 5.4%

SALE DATE 05/12/2023

SALE COMPARABLES SUMMARY

| | SALE COMPS | # OF UNITS | PRICE | BLDG SF | PRICE / SF | PRICE / UNIT | CAP |
|----|------------------------------------------------|------------|-------------|---------------------------------|------------------------------------|-----------------|------------------------------|
| 01 | 5231 40TH AVE NE Seattle, WA 98105 | 7 | \$2,608,000 | 5,150 | \$506 | \$372,571 | 5.5% |
| 02 | 906 N 74TH ST Seattle, WA 98103 | 6 | \$1,825,000 | 4,100 | \$423 | \$304,166 | 4.34% |
| 03 | 8507 LINDEN AVE N Seattle, WA 98103 | 5 | \$2,215,000 | 4,604 | \$481 | \$443,000 | 4.93% |
| 04 | 6542 4TH AVE NE Seattle, WA 98115 | 7 | \$2,220,000 | 5,350 | \$369 | \$314,285 | 5.76% |
| 05 | 3900 LATONA AVE NE Seattle, WA 98105 | 7 | \$2,774,000 | 5,040 | \$535 | \$396,000 | 4.68% |
| 06 | 93 E BOSTON ST Seattle, WA 98102 | 7 | \$2,375,000 | 5,884 | \$412 | \$339,285 | - |
| 07 | 109 25TH AVE E Seattle, WA 98122 | 12 | \$3,700,000 | 11,010 | \$336 | \$308,333 | - |
| 08 | 6408 PHINNEY AVE N Seattle, WA 98103 | 7 | \$2,071,000 | 3,745 | \$533 | \$295,857 | 5.4% |
| | AVERAGES | | | | \$449 | \$346,687 | 5.10% |
| | Agate Point WEST PORT MADISON | | BATTER LAKE | LAXE CITY NORTHGAT 2312 N 134 | INGLEWOOD-FINN HILL TH ST SOUTH J | | ENGLISH HILL TUSCANY REDMOND |
| | | | | 03 | | NORTH SAMMAMISH | |







SCHOOLS AND SERVICES



RETAIL



FOOD AND DRINK

- Helene Madison Pool
- Ingraham High School
- Aurora Stadium
- Jackson Park Golf Course
- Lakeside Middle School
- Northacres Park
- **UW Medical Center NW**
- Bitter Lake Playfield
- Parkwood Elementary School
- Haller Lake



- Asian Family Mart
- Sprouts Farmers Market
- **Ulta Beauty**
- Amazon Fresh
- European Foods
- Office Depot
- Lowe's Home Improvement
- Safeway
- Town & Country Market
- HomeGoods

- - Jersey Mike's Subs
 - Kiki Bakery
 - Starbucks
 - Aurora Donuts
 - Ivar's Seafood Bar
 - Lotus Pond Vietnamese
 - No. 9 Alley Hotpot
 - Krispy Kreme
 - 125th Street Grill
 - Rain Cafe

- Friendship BBQ
- King Tut Mediterranean

Emerald City Smoothie

- **KFC**
- Gourmet Latte
- Siam Bistro
- The Bridge Coffeehouse
- Mekong Village
- El Camion
- Kidd Valley

| POPULATION | 1-MILE | 5-MILE | 10-MILE |
|---------------------------|--------|---------|-----------|
| Total Population | 19,755 | 403,577 | 1,127,595 |
| Growth 2023 - 2028 (est.) | -0.03% | 0.40% | 2.08% |
| Median Age | 39.5 | 38.7 | 39.2 |

| HOUSEHOLDS & INCOME | 1-MILE | 5-MILE | 10-MILE |
|-------------------------|----------|-----------|-----------|
| Total Households | 9,104 | 173,423 | 499,848 |
| Median HH Income | \$79,274 | \$105,489 | \$111,180 |
| Renter Occupied Housing | 52.26% | 46.30% | 49.02% |

N. SEATTLE | HALLER LAKE

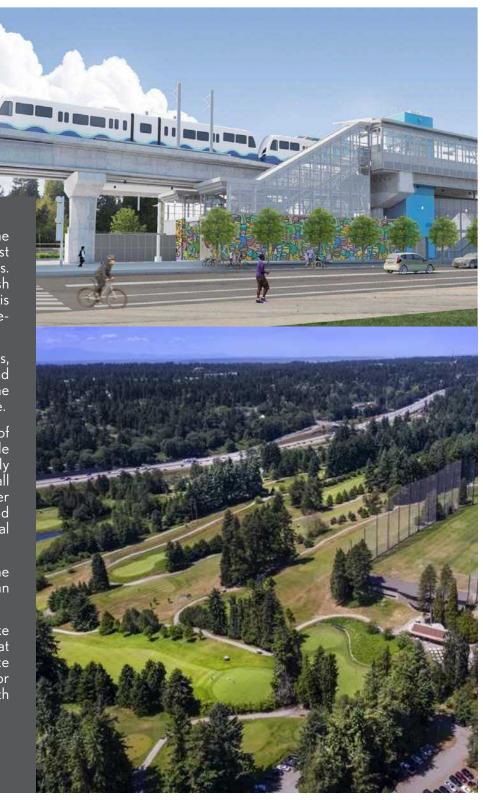
THE NORTH SEATTLE area has experienced a surge of newer condo and townhome development. These, alongside the existing classic Craftsman bungalows and Northwest Modern homes, offer something for single professionals, couples, and growing families. This retail-fueled community is an easy commute to Seattle as well as to Snohomish County. It offers easy access to I-5, bus lines and a new Link light-rail extension is opening in 2024, with new infrastructure modifications to improve walkability and bikefriendliness.

Roosevelt Way, the major thoroughfare, provides an array of shopping, coffeehouses, pubs and restaurants, along with many community-based events. The arterial road spans from the University District, connecting the University of Washington to the residential areas of neighborhoods like Ravenna, Lake City, Northgate, and Shoreline.

Northgate is one of the largest neighborhoods in north Seattle. The area is comprised of a number of smaller communities, including Pinehurst, North College Park, and Maple Leaf. The main attraction to this area is the Northgate Station, which is conveniently located off of I-5, exit Northgate Way. The owners of the 55-acre Northgate Mall revealed a large-scale plan that includes tearing down 60% of the shopping center to make way for a hotel, four residential buildings, four mixed-use office towers and a fitness facility, all centered around one idyllic park. The site is also home to official National Hockey League training facility and community ice rinks.

Along with the construction of the Link Light Rail Station, these developments at the mall site will give residents a convenient mass-transportation option, along with an accessible, pedestrian-friendly hub within walking distance.

Compared to Lake Union and Lake Washington (or even Green Lake). Haller Lake looks more like a pond. That's part of its charm! The lake and the neighborhood that bears its name are both relatively placid. However, as part of the larger Northgate neighborhood cluster at the northern border of Seattle. It's only a short drive to major retail centers like Northgate Mall. Haller Lake lies between I-5 and Highway 99. North and south commutes are fairly direct.



BROKER CONTACT

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