

BROWN RETAIL GROUP
SEATTLE | PORTLAND | SPOKANE | BOISE

Marcus & Millichap

10% cash-on-cash return achievable by assuming Seller's existing loan of \$4,300,000 (67.50% LTV) featuring interest only payments at 5.19% interest, due 3/1/2029.



2205 Broadway, Everett, WA 98201

ABSOLUTE NNN WALGREENS WITH STRONG STORE SALES AND ASSUMABLE FINANCING RESULTING IN A 10% CASH-ON-CASH RETURN



# THE OFFERING

2205 Broadway, Everett, WA 98201

Marcus & Millichap's Brown Retail Group has been selected to exclusively market for sale a corporate guaranteed Absolute NNN Walgreens located in rapidly growing Everett, WA. The Absolute NNN lease is guaranteed by Walgreens (Walgreens Boots Alliance Inc., NYSE: WBA), with nearly 9,000 stores. This location boasts strong reported store sales north of \$3,000,000/year and has recently experienced a further increase in sales and prescriptions after the recent closing of the Bartell Drugs (Rite Aid) location roughly 0.3 miles to the north. The Property is strategically located at a signalized hard corner with four ingress/egress points and a drive-thru providing excellent visibility and access. The location is roughly a 10 minute drive from Paine Field, an international airport with total economic impact/ business revenue of nearly \$60 billion annually and 158,227 jobs (direct and indirect, per Snohomish County). The Property is located less than 5 minutes away from The Commons Naval Station Everett (NSE), which is the home port of Carrier Strike Group 11, claimed "as the single most powerful mobile force in the world," and at the moment, home to approximately 6,000 Navy personnel. Within a 5-mile radius of the Subject Property, there are over 117,000 residents with average household incomes in excess of \$96,000/year. Since 2010, the surrounding area has grown by nearly 13%.



# THE **PROPERTY**

Price	\$6,370,370
Cap Rate	6.75%
Price/SF	\$458
Gross Leasable Area	13,896 SF
Lot Size (Acres)	0.97 Acres
Type of Ownership	Fee Simple
Year Built	2003

# LEASE SUMMARY

Tenant	Walgreens
Rent Increases	None
Guarantor	Corporate Guarantee
Lease Type	Absolute Net (NNN)
Lease Commencement	3/31/2004
Lease Expiration	3/31/2029
Term Remaining	5 Years
Options to Renew	10, 5-Year Options
Landlord Responsibility	None
Tenant Responsibility	All
Right of First Refusal	No

# **RENT SCHEDULE**

YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF
Current - 3/31/2029	\$430,000	\$35,833	\$30.94
OPTIONS			
Option 1	\$430,000	\$35,833	\$30.94
Option 2	\$430,000	\$35,833	\$30.94
Option 3	\$430,000	\$35,833	\$30.94
Option 4	\$430,000	\$35,833	\$30.94
Option 5	\$430,000	\$35,833	\$30.94
Option 6	\$430,000	\$35,833	\$30.94
Option 7	\$430,000	\$35,833	\$30.94
Option 8	\$430,000	\$35,833	\$30.94
Option 9	\$430,000	\$35,833	\$30.94
Option 10	\$430,000	\$35,833	\$30.94

# **ASSUMABLE FINANCING**

Loan Amount	\$4,300,000
Loan to Value (LTV)	67.50%
Interest Rate	5.19%
Amortization	Interest Only
Loan Maturity	3/1/2029
Loan Assumption Fee	1%
Cash/Cash Return*	10%

<sup>\*</sup>Cash/Cash return achievable by assuming Seller's existing loan of \$4,300,000 (67.50% LTV) featuring interest only payments at 5.19% interest.

# WALGREENS

Founded over a century ago in 1901, Walgreens has a rich and colorful history of continuous improvement and innovation. From inventing the world's first chocolate malted milkshake to the creation of one of the most popular and sophisticated mobile applications in retail shopping today, they have transformed themselves into a leader within the retail and drug industry. Walgreens, one of the nation's largest drugstore chains, is the Retail Pharmacy USA Division of Walgreens Boots Alliance, Inc., a global leader in retail and wholesale pharmacy.

Walgreens Boots Alliance (Nasdag: WBA) is an integrated healthcare, pharmacy and retail leader serving millions of customers and patients every day. Across the U.S., Europe and Latin America, WBA has become a trusted, global innovator in retail pharmacy with approximately 13,000 locations and more than 315,000 team members. WBA's portfolio of consumer brands includes Walgreens, Boots, Duane Reade, the No7 Beauty Company, Benavides and Ahumada.

\$139.1B

\$139.1 BILLION IN TOTAL **SALES IN FY23** 

> 9,000+ **Stores**

9,000+ STORES ACROSS **ALL 50 STATES** 

**78**%

**78% OF AMERICANS LIVE WITHIN** 5-MILES FROM A WALGREENS

> **NASDAO: WBA**

**PUBLICLY TRADED COMPANY** (NASDAQ: WBA)



Walgreens | Offering Memorandu

# THE **HIGHLIGHTS**

# STRONG, GROWING STORE SALES

This Walgreens location features strong store sales north of \$3,000,000 per year that are growing year over year, supporting long-term occupancy at this location. Also, the recent closing of the Bartell Drugs store in February, 2024 located roughly a 3 min drive to the north has led to a spike in merchandise sales and the doubling of prescriptions revenue, per the Walgreens store manager.

### LIMITED DRUG STORE COMPETITION

Bartell Drugs, located roughly a 3 min drive north of the subject property, recently closed and this Walgreens location picked up all of the Bartell Drug's prescriptions and regular customer traffic. This Walgreens location sales have seen a significant increase since the closing of the Bartell Drugs in February, 2024.

# ATTRACTIVE ASSUMABLE FINANCING, 10% CASH-ON-CASH RETURN

The Property features an attractive assumable loan at roughly 68% LTV (\$4,300,000 loan amount), fixed until March, 2029 at 5.19% interest only. By assuming the loan at the full asking price, the resulting cash-on-cash return is roughly 10%.

### ABSOLUTE NET LEASE

This Walgreens property features an Absolute NNN lease, with zero Landlord management or repair responsibilities - with 5 years of term and 10, 5-year options remaining - creating true long-term passive ownership.

# CORPORATE GUARANTEE (NASDAO: WBA)

The Lease features a corporate guarantee from Walgreens (Walgreens Boots Alliance Inc., NASDAQ: WBA). Founded in 1901, Walgreens is among America's largest pharmacies and health & beauty companies with nearly 9,000 stores in operation.



# SIGNALIZED HARD CORNER WITH HIGH TRAFFIC COUNTS (25,000+ VPD)

The Property is located on the corner of Broadway (21,100+ VPD) and 22nd St with additional access from (23rd St (4,700+ VPD), allowing for easy ingress/egress, excellent visibility and high-traffic counts.

# LOCATED IN HIGH-GROWTH SUB-MARKET WITH AFFLUENT **DEMOGRAPHICS**

Within a 5-mile radius of the Subject Property, there are over 117,000 residents with average household incomes in excess of \$96,000/year. Since 2010, the surrounding area has grown by nearly 13%.

# LOCATED ADJACENT TO HIGH-VOLUME SAFEWAY AND QFC **GROCERY STORE**

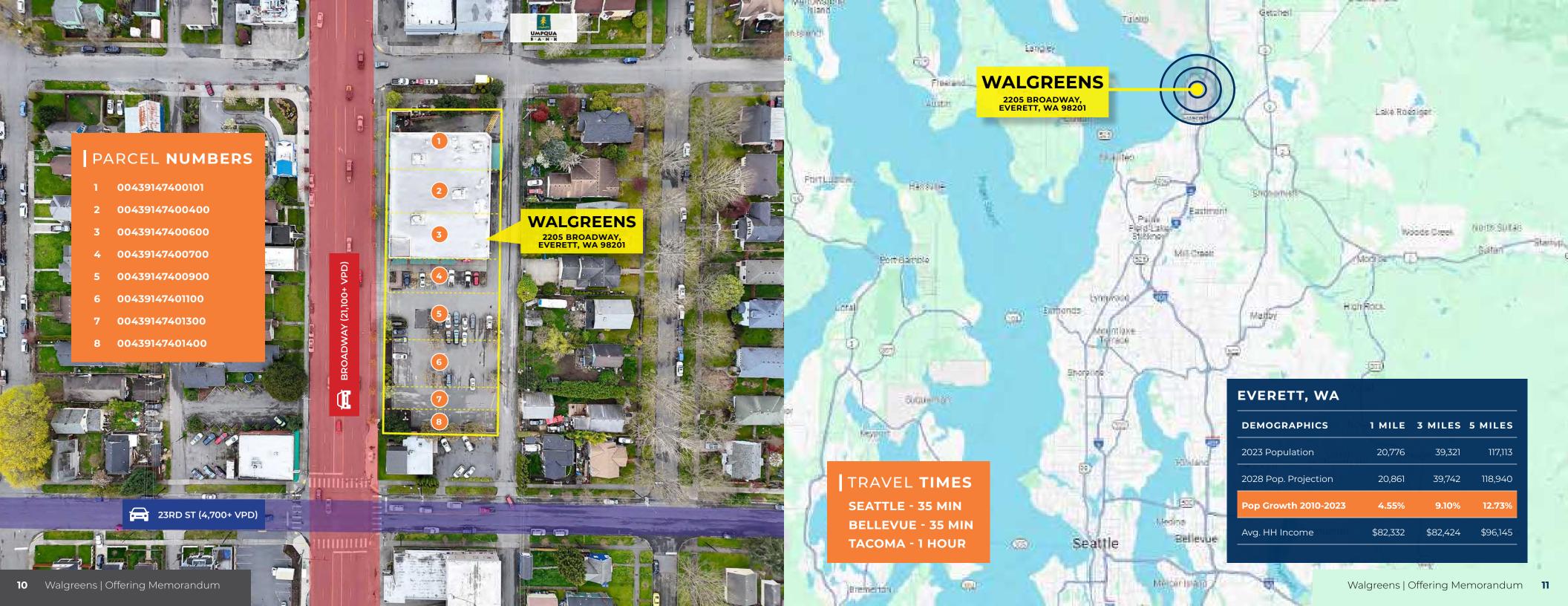
The Property is located between a strong performing Safeway (530,000+ visitors per year) and QFC (686,000+ visitors per year) per Placer.ai.

# LOCATED NEAR PAINE FIELD INTERNATIONAL AIRPORT AND THE **COMMONS NAVAL STATION EVERETT**

The Property is located roughly a 10 minute drive from Paine Field, an international airport with total economic impact/business revenue of nearly \$60 billion annually and 158,227 jobs (direct and indirect, per Snohomish County). Also, the Property is located less than 5 minutes away from The Commons Naval Station Everett (NSE), which is the homeport of Carrier Strike Group 11, claimed "as the single most powerful mobile force in the world," and at the moment, home to approximately 6,000 Navy personnel.

### **INCOME TAX FREE STATE**

Washington State is an income tax free state.



# SEATTLE MSA

Known as the Emerald City, Seattle-Tacoma metro is situated approximately halfway between Portland, Oregon, to the south and Vancouver, British Columbia, to the north. The area's strategic location and thriving economy have made it the commercial, cultural, and advanced technology hub of the Pacific Northwest. Seattle has also earned the nickname of Cloud City and Jet City for its significant contributions to the global technology and aerospace industries.

Seattle-Tacoma MSA is a sophisticated urban center favored by shoppers and outdoorsmen alike. Surrounded on all sides by the Cascade Mountains, Mount Rainier and the Puget Sound, the region regularly tops magazine surveys of desirable places to live, work and play, a strong incentive for employers to locate in the area.

# FORTUNE **500**

**COMPANIES HEADQUARTERED IN THE SEATTLE MSA** 



















NORDSTROM





# - Walgreens | Offering Memorandum

# A ROBUST ECONOMY ANCHORED BY THE WORLD'S LEADING COMPANIES

As a hallmark destination for pioneers, the Seattle-Tacoma MSA attracts and retains both entrepreneurial businesses and individuals. Young, affluent, and highly educated individuals flock to the region for opportunities and as such, the Seattle-Tacoma MSA has emerged as a major global hub for some of the world's leading technological, medical, and life science companies. Seattle's increasingly diverse economic base is also a host to well-established national and international industries including aerospace, transport, and tourism.

# **ECONOMY**

- The region is a leader in the aerospace, e-commerce, cloud storage, and computer software industries with employers that include Microsoft, Boeing and Amazon. These companies provide numerous high-quality jobs.
- Fishing, food processing, shipping, maritime logistics, shipbuilding, and ship repair and maintenance are other vital maritime-related segments of the economy.
- Job growth will outpace U.S. gains through 2025 as employment expands 0.7% annually, compared with 0.3% for the nation.
- Roughly 40,000 of the county's jobs are related to the military and defense industry. Naval Base Kitsap has the largest shipyard on the West Coast.



#1 **Washington State Ranked the** 

**Best State in America since 2019** 



In America for Long-Term Fiscal Stability



46.9%

Percentage of the State are **College Educated** 



3.9%

**Employment Growth Since 2016** Compared to the National Average of -1.04%

# MARCUS & MILLICHAP HEREBY ADVISES ALL PROSPECTIVE PURCHASERS OF NET LEASED PROPERTY **AS FOLLOWS**

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Please consult your Marcus & Millichap agent for more details.

## **SPECIAL COVID-19 NOTICE**

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

### **COOPERATIVE BROKERAGE COMMISSION**

Marcus & Millichap is offering a cooperative brokerage commission by Seller to brokers who represent purchasers that were not directly contacted via phone or e-mail by the listing brokers and who successfully close on the property at terms acceptable to Seller.

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# Marcus & Millichap

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