

# PARAGON 

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## OFFERING

Paragon Real Estate Advisors is pleased to announce for sale the Parkview Apartments. Nestled within the highly soughtafter North Beacon Hill neighborhood, the Parkview offers the opportunity to purchase a turnkey asset in a thriving Seattle suburb. This property enjoys a prime location, just minutes away from downtown Seattle, with convenient access to major freeways leading to both the east side and south Seattle.

The Parkview has undergone a series of recent upgrades, including new exterior paint and remodeled units boasting new cabinets, stone countertops, flooring, and appliance packages. The building isthoughtfully equipped with a secured entry, low-maintenance landscaping, a spacious patio for tenants, as well as common laundry facilities and ample parking.

Prospective buyers will find additional upside by capitalizing on the development possibilities of this generously sized 13,074 square foot LR3 (M) zoned lot. With ample space available, there is roomto re-imagine the existing parking area and potentially add more units.

The sawy investor will recognize The Parkview Apartments as a valuable opportunity to capitalize on Seattle's continual growth and robust economy, positioning themselves to reap substantial returns for years to come.

[^0]

## OFFERING

| NAME | Parkview Apartments |
| :--- | :--- |
| ADDRESS | 112014 th Ave S <br> Seattle WA 98144 |
| PRICE | $\$ 2,799,000$ |
| TOTAL UNITS | 13 |
| BUILT | 1958 |
| SQUARE FEET | 6,424 Total Net Rentable |
| PRICE PER UNIT | $\$ 215,308$ |
| PRICE PER FOOT | $\$ 436$ |
| CURRENT GRM/CAP | $12.6 / 5.6 \%$ |
| MARKET GRM/CAP | $10.6 / 6.4 \%$ |
| LOT SIZE | 13,074 Square Feet |
| ZONING | LR3 |

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## INVESTMENT HIGHLIGHTS

- Renovated and well-maintained mid-century building
- Excellent North Beacon Hill location, minutes fromDowntown
$-12-1 B D / 1 B T H$ units and $1-2 B D / 1.75 B T H$ unit
- Owner managed property with below market rents
- Renovated units: shaker style cabinets, stone/quartz countertops, hard surface flooring, stainless steel appliances
- Newly painted building exterior and common spaces
- Double pane vinyl windows
- Copper plumbing
- Low maintenance design
- Large private patio space for tenants to enjoy
- Secured entry
- Common laundry
- Off-street parking bersall isk for inecaracies



## PRO PERTY QUICK FACTS

| ADDRESS | 1120 14th Ave S, Seattle, WA 98144 |
| :--- | :--- |
| PARCEL NUMBER | $282960-0260$ |
| LOT SIZE | 13,074 square feet |
| ZONING | LR3 (M) |
| CONSTRUCTION | Wood frame and concrete block |
| YEAR buILT | 1958 |
| STORIES | 2 |
| UNITS | 13 |
| NRSF | 6,424 (estimated) |
| EXTERIOR | Brick |
| ROOF | Flat (new in 2015/2016) |
| WINDOWS | Double pane vinyl |
| HEATING | Electric baseboard and forced air |
| PLUMBING | Copper supply lines |
| ELECTRICAL | Individually metered, panels in each Unit |
| LAUNDRY | Common (1 washer/1 dryer) |
| StoraGe | Tenant storage lockers and owner space |
| PARKING | $13+$ surface parking stalls |

[^1]


## NEIGHBORHOOD ANALYSIS - SEATTLE, WA

Beacon has seen a boom over the minutes away. Other accessible points past ten years with great new of interest includeJefferson Park\& Golf restaurants, fun nightlife, a new li- Course, Century Link and Safeco Fields, brary, and hundreds of new houses, townhomes and apartments. the International District, Seattle University, and Seattle Central College. Beacon Hill offers some of the best transportation in the city with multiple bus routes within a few blocks, a Sound Transit Light Rail Station only a 6 minute walk away, and bike lanes running the length of Beacon Avenue. Both I-5 and I-90 are immediately accessible and Downtown Seattle is only
$\$ 7,735$
Median One Bedroom rent in 2023

Renter Occupied Housing*

> \$89,464
Median Household
Income*

## EXTERIORS



## COMMON AREAS



INTERIORS untt 205


## INTERIORS



## FLOOR PLAN - TYPICAL UNITS



## DEVELOPMENT POTENTIAL

| ADDRESS | 1120 14th Ave S <br> Seattle, WA 98144 |
| :--- | :--- |
| PARCEL NUMBER | 282960-0260 |
| LOT SIZE | 13,074 square feet |
| ZONING | No (M) |
| URBAN VILLAGE | Keep the existing structure <br> and build additional units <br> (townhomes or apartments) <br> on the excess land. |
| FREQUENT TRANSIT SERVICE AREA | Yes |
| OPPORTUNITY |  |

* Buyer to verify with the City of Seattle. All references to square footage are approximate



## UNIT <br> BREAKDOWN

| UNIT | UNIT TYPE | SIZE | CURRENT RENT | PER SQFT | MARKET RENT | PER SQFT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 101 | 1 Bd/1 Bth | 453 SF | \$1,340 | \$2.96 | \$1,525 | \$3.37 |
| 102 | 1 Bd/1 Bth | 453 SF | \$1,360 | \$3.00 | \$1,525 | \$3.37 |
| 103 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,330 | \$2.94 | \$1,525 | \$3.37 |
| 104 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,370 | \$3.02 | \$1,525 | \$3.37 |
| 105 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,310 | \$2.89 | \$1,525 | \$3.37 |
| 106 | $2 \mathrm{Bd} / 1.75$ Bth | 988 SF | \$1,830 | \$1.85 | \$1,950 | \$1.97 |
| 201 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,340 | \$2.96 | \$1,525 | \$3.37 |
| 202 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,265 | \$2.79 | \$1,525 | \$3.37 |
| 203 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,350 | \$2.98 | \$1,525 | \$3.37 |
| 204 | $1 \mathrm{Bd} / 1$ Bth | 453 SF | \$1,375 | \$3.04 | \$1,525 | \$3.37 |
| 205 | 1 Bd/1 Bth | 453 SF | \$1,425 | \$2.94 | \$1,525 | \$3.37 |
| 206 | 1 Bd/1 Bth | 453 SF | \$1,280 | \$2.83 | \$1,525 | \$3.37 |
| 207 | 1 Bd/1 Bth | 453 SF | \$1,475 | \$3.26 | \$1,525 | \$3.37 |
| 13 | Total/Avg | 494 SF | \$1,388 | \$2.79 | \$1,558 | \$3.15 |



## FINANCIALS

## INCOME \& EXPEN SES

| Units | 13 | Price | $\$ 2,799,000$ |
| :--- | :--- | :--- | :--- |
| Year Built | 1958 | Per Unit | $\$ 215,308$ |
| Rentable Area | 6,424 | Per Sq. Ft. | $\$ 435.71$ |
| Down Pmt | $\$ 1,259,550$ | Current GRM | 12.63 |
| Loan Amount | $\$ 1,539,450$ | Current CAP | $5.59 \%$ |
| Interest Rate | $6.250 \%$ | Market GRM | 10.62 |
| Amortization | 30 years | Market CAP | $6.43 \%$ |


|  | UNIT TYPE | sIZE | CURRENT RENT | MARKET RENT |
| :---: | :---: | :---: | :---: | :---: |
| 12 | $1 \mathrm{Bd} / 1$ Bth | 453 | \$1,265-\$1,475 | \$1,495 |
| 1 | $2 \mathrm{Bd} / 1.75$ Bth | 988 | \$1,830 | \$1,950 |
| 13 | Total/Avg | 494 | \$2.81 | \$3.10 |
| MONTHLY INCOME |  |  | CURRENT | MARKET |
| Gross Potential Rent |  |  | \$18,050 | \$19,890 |
| Utility Bill Back |  |  | \$85 | \$1,235 |
| Parking Income |  |  | \$105 | \$455 |
| Laundry Income |  |  | \$180 | \$180 |
| Other Income |  |  | \$50 | \$195 |
| Gross Potential Income |  |  | \$18,470 | \$21,955 |


| ANNUALIZED OPERATING DATA | CURRENT |  | MARKET |  |
| :--- | :--- | :--- | :--- | :--- |
| Scheduled Gross Income |  | $\$ 221,640$ |  | $\$ 263,460$ |
| Less Vacancy | $3.00 \%$ | $\$ 6,649$ | $4.00 \%$ | $\$ 10,538$ |
| Gross Operating Income |  | $\$ 214,991$ |  | $\$ 252,922$ |
| Less Expenses | $\$ 58,578$ |  | $\$ 72,998$ |  |
| Net Operating Income |  | $\$ 156,413$ |  | $\$ 179,924$ |
| Annual Debt Service | $(\$ 9,478.66)$ | $\$ 113,744$ |  | $\$ 113,744$ |
| Cash Flow Before Tax | $3.39 \%$ | $\$ 42,669$ | $5.25 \%$ | $\$ 66,180$ |
| Principal Reduction |  | $\$ 18,039$ |  | $\$ 18,039$ |
| Total Return Before Tax | $4.82 \%$ | $\$ 60,708$ | $\mathbf{6 . 5 9 \%}$ | $\$ 84,219$ |


| ANNUALIZED OPERATING EXPENSES | CURRENT | MARKET |  |
| :--- | :--- | :--- | :--- |
| Real Estate Taxes | 2024 | $\$ 24,566$ | $\$ 24,566$ |
| Insurance | 2023 | $\$ 4,986$ | $\$ 4,986$ |
| Utilities | 2023 | $\$ 13,226$ | $\$ 15,000$ |
| Professional Mgmt | Current/Market | $\$ 0$ | $\$ 12,646$ |
| Maintenance \& Repairs | Proforma | $\$ 11,050$ | $\$ 11,050$ |
| Administration/Misc. | Proforma | $\$ 1,500$ | $\$ 1,500$ |
| Capital Reserves | PF $\$ 250 /$ unityear | $\$ 3,250$ | $\$ 3,250$ |
| Total Expenses |  | $\$ 58,578$ | $\$ 72,998$ |


| CURRENT | Expense/Unit | $\$ 4,506$ | MARKET | Expense/Unit | $\$ 5,615$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| OPERATIONS |  |  |  |  |  |
|  | Expense/Foot | $\$ 9.12$ | OPERATIONS | Expense/Foot | $\$ 11.36$ |
|  | Percent of EGI | $27.25 \%$ |  | Percent of EGI | $28.86 \%$ |

## SALES COMPARABLES



PARKVIEW APARTMENTS
1120 14th Ave S, Seattle, WA
Year Built 1958
Units
13
Sales Price $\quad \$ 2,799,000$
Price/Unit \$215,308
Price/Foot $\$ 436$
GRM/CAP $\quad 12.6 / 5.6 \%$


## Donna J Apartments

4301 SW Hanford St, Seattle, WA
Year Built 1957 (unrenovated)
Units
Sales Pfice 1
Price/Unit \$2,230,000
Grmicap $\$ 349$
Saleap 15.2/4.3\%


Hillman City 8-Unit
6101 Rainier Ave S, Seattle, WA
Year Built 1959 (unrenovated)
Units 8
Sales Price $\quad \$ 2,000,000$
Price/Unit \$250,000
Price/Foot \$361
GRM/CAP Unknown
Sale Date 05.30.2023


Lois Lane Apartments
2608 S Lane St, Seattle, WA
Year Built 1910 (renovated)
Units
Sales Price

GRM/CAP $\quad \$ 48$
GRM/CAP 12.7/4.9\%
Sale Date 08.21.2023


500 E Union Apartments
500 E Union St, Seattle, WA
Year Built 1910 (unrenovated)
Units 17
Sales Price $\quad \$ 3,292,000$
Price/Unit \$193,647
Price/Foot \$371
GRM/CAP Unknown
Sale Date 03.24.2023


Jackson Apartments
6202 Carleton Ave S, Seattle, WA
Year Built 1930 (renovated)
Units
Uns
\$1,600,000
Price/Unit \$266,667
Price/Foot \$404
GRM/CAP 14.4/3.6\%
Sale Date 06.09.2023

## SALES COMPARABLES

1. DONNA J APTS - 4301 SW Hanford St, Seattle, WA
2. LOIS LANE APTS - 2608 S Lane St, Seattle, WA
3. JACKSON APTS - 6202 Carleton Ave S, Seattle, WA
4. HILLMAN CITY 8 UNIT - 6101 Rainier Ave S, Seattle, WA
5. $\mathbf{5 0 0} \mathbf{E}$ UNION APTS - 500 E Union St, Seattle, WA

- PARKVIEW APARTMENTS

ADDRESS
Parkview Apartments
1120 14th Ave S, Seattle, WA 98144


## BUILT UNITS

UNIT TYPE
UNIT SIZE
RENT
RENT/SF

Parkview Apartments
1120 14th Ave S, Seattle, WA 98144
1958
13
1BD/1BTH
2BD/1.75BTH

| 453 | $\$ 1,265-\$ 1,475$ |
| :---: | :---: |
| 988 | $\$ 1,830$ |

$\$ 2.79-\$ 3.26$
$\$ 1.85$

Charlemagne Apartments
1300 14th Ave S, Seattle, WA 98144
1964
14
1BD/1BTH
579
\$1,550-\$1,695
\$2.68-\$2.93

Kiosta Apartments
1510 13th Ave S, Seattle, WA 98144
1967
17
1BD/1BTH
565
\$1,495
\$2.65

## Garden Apartments

1320 14th Ave S, Seattle, WA 98144
1959
17
1BD/1BTH
550
\$1,545
$\$ 2.81$


Olympic View Manor
1711 13th Ave S, Seattle, WA 98144
1967
15
1BD/1BTH
600
\$1,599
\$2.67

## Beacon Hill 21 Unit

1342 12th Ave S, Seattle, WA 98144
1963
21
2BD/1.5BTH
900
\$1,975
\$2.19

## RENT COMPARABLES

1. CHARLEMAGNE APTS - 1300 14th Ave S, Seattle, WA
2. OLYMPIC VIEW MANOR - 1711 13th Ave S, Seattle, WA
3. KIOSTA APTS - 1510 13th Ave $S$, Seattle, WA
4. BEACON HILL TRIPLEX - 14312 12th Ave S, Seattle, WA
5. GARDEN APTS - 1320 14th Ave S, Seattle, WA


## PARAGON REAL ESTATE



# The Top Local Multi-Family Brokerage in 2021 in the Seattle market according to CoStar- 

## PARAGON

REALESTATEADVISORS
In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Para quickly established itself as a leading Seattle real estate investment firm.
Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over $\$ 4.1$ billion in sales and have closed over 1,800 successful real estate transactions. We are locally owned, client-focused, and highly experienced. At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the l-5 corridor, that comes from more than 20 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations,
and ongoing partnerships.

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## NICK HEMMING

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## PARAGON


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