# LINDEN APARTMENTS 

## 6-Unit, Value-Add Apartment with Modern Systems in Greenwood



EXCLUSIVELY LISTED BY THE SIMON / ANDERSON MULTIFAMILY TEAM
km Kidder Mathews

## Exclusively Listed by

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Real Estate Agency" and/or any such required materials required by the State of Washington.

## LINDEN APARTMENTS

OFFERING SUMMARY

| PRICE | $\$ 2,325,000$ |
| :--- | :--- |
| ADJUSTMENT | $\$ 2,500,000$ |
| PRICE | Reviewed Upon Receipt |

PROPERTY SUMMARY

| PROPERTY NAME | Linden Apartments |
| :--- | :--- |
| ADDRESS | 9403 Linden Ave N Seattle, WA |
| COUNTY | King |
| TOTAL UNITS | 6 |
| RESIDENTIAL NRSF | 6,950 |
| AVG UNIT NRSF | 1,158 |
| YEAR BUILT | 1989 |
| LAUNDRY | In Unit |
| GARAGE PARKING | 6 Standard + 2 Tandom |
| ROOF | Composition 2023 |
| PLUMBING | Modern |
| ELECTRICAL | Modern |
| WINDOWS | Vinyl Double Pane |



| Unit \# | Type | SF | IN-PLACE RENTS |  |  | RENOVATED RENTS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rent | Rent/SF | Annual Rent | Rent | Rent/SF | Annual Rent |
| 1 | $2 \times 2$ | 1,100 | \$2,115 | \$1.92 | \$25,380 | \$2,750 | \$2.50 | \$33,000 |
| 2 | 2x2 | 1,200 | \$1,995 | \$1.66 | \$23,940 | \$2,800 | \$2.33 | \$33,600 |
| 3 | 2x2 | 1,100 | \$1,995 | \$1.81 | \$23,940 | \$2,750 | \$2.50 | \$33,000 |
| 4 | 2x2 | 1,200 | \$2,035 | \$1.70 | \$24,420 | \$2,800 | \$2.33 | \$33,600 |
| 5 | 2x2 | 1,000 | \$1,950 | \$1.95 | \$23,400 | \$2,800 | \$2.80 | \$33,600 |
| 6 | 2x2 - Penthouse | 1,350 | \$2,550 | \$1.89 | \$30,600 | \$3,300 | \$2.44 | \$39,600 |
| Total/Avg | 2x2 | 1,158 | \$2,107 | \$1.82 | \$151,680 | \$2,867 | \$2.48 | \$206,400 |

## VALUE-ADD OPPORTUNITY

TWO BEDROOM UNITS

| IN-PLACE RENT | $\$ 2,107$ |
| :---: | :---: |
| RENOVATED RENT | $\$ 2 \%$ |

INCREASE RENTS BY 36\%


UPDATE UNIT FINISHES
Stainless Steel Appliances
New Cabinet Faces \& Modern Countertops
Luxury Vinyl Plank Flooring
Updated Bathrooms
Modern Lighting \& Fixtures


RECENT CAPITAL IMPROVEMENTS

| New Roof (2023) | $\$ 42,000$ |
| :--- | :--- |
| New Secure Postal Mailbox (2022) | $\$ 3,200$ |
| New Fence (2022) | $\$ 3,400$ |



## RESIDENTIAL UNIT SUMMARY

|  | IN-PLACE RENTS |  |  |  |  | RENOVATED RENTS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unit \# | Type | Avg SF | Rent | Rent/SF | Annual Rent | Rent | Rent/SF | Annual Rent |
| 1 | $2 \times 2$ | 1,100 | \$2,115 | \$1.92 | \$25,380 | \$2,750 | \$2.50 | \$33,000 |
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## FINANCIAL PERFORMANCE

CURRENT OPERATIONS

| Income | 2023 Income |  | Income |  |
| :---: | :---: | :---: | :---: | :---: |
| Gross Potential Rent | \$149,550 |  | \$206,400 |  |
| Vacancy \& Bad Debt | $(\$ 4,606)$ | 3.1\% | $(\$ 9,288)$ | 4.5\% |
| Net Rental Income | \$144,944 |  | \$197,112 |  |
| Utility Fees | \$6,387 | 89/U/Mo | \$10,152 | 141/U/Mo |
| Parking | \$600 | 5/Space/Mo | \$8,280 | 69/Space/Mo |
| Pet | \$1,300 | 217/U | \$1,800 | 300/U |
| Miscellaneous | \$509 | 85/U | \$1,800 | 300/U |
| Effective Gross Income | \$153,741 |  | \$219,144 |  |
| Expenses | 2023 Expenses |  | Expenses |  |
| Taxes | \$18,114 | 3,019/U | \$19,926 | 3,321/U |
| Insurance | \$3,274 | 546/U | \$3,274 | 546/U |
| Utilities | \$11,944 | 1,991/U | \$11,944 | 1,991/U |
| Repairs \& Maintenance | \$4,352 | 725/U | \$3,000 | 500/U |
| Grounds | \$3,271 | 545/U | \$1,800 | 300/U |
| Payroll | \$6,907 | 1,151/U | \$1,800 | 300/U |
| Marketing | \$70 | 12/U | \$1,200 | 200/U |
| Management | \$14,400 | 9\% EGI | \$13,149 | 6\% EGI |
| Administration | \$903 | 150/U | \$1,200 | 200/U |
| Total Expenses | \$63,235 | 41\% EGI | \$57,293 | 26\% EGI |
| Net Operating Income | \$90,506 |  | \$161,852 |  |

## Notes \& <br> Assumptions

## 2023

Current Operations of Building, 2023 T-12 trailing profit \& loss statement.

[^0]

## UNIT INTERIORS



## EXTERIOR



## AMENITIES



|  | Property | Address | Neighborhood | Built | Units | Residential SF | Avg. Unit Size | Sale Date | Price | \$/Unit |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 1541 NW 52ND ST | 1541 NW 52nd St | Ballard | 2001 | 5 | 4,200 | 840 | 12/22/2023 | \$1,875,000 | \$375,000 | \$446 |
| 02 | BERGEN | 2406 NW 61st St | Ballard | 2000 | 6 | 4,290 | 715 | 10/5/2023 | \$2,150,000 | \$358,333 | \$501 |
| 03 | 2362 FRANKLIN AVE | 2362 Franklin Ave | Eastlake | 1967 | 8 | 7,440 | 930 | 9/27/2023 | \$3,250,000 | \$406,250 | \$437 |
| 04 | 6506 4TH AVE NE | 6506 4th Ave NE | Greenlake | 1963 | 6 | 4,200 | 700 | 7/24/2023 | \$2,120,000 | \$353,333 | \$505 |
| 05 | 6513 4TH AVE NE | 6513 4th Ave NE | Greenlake | 1964 | 6 | 5,831 | 972 | 7/14/2023 | \$2,450,000 | \$408,333 | \$420 |
| 06 | 8507 LINDEN AVE | 8507 Linden Ave | Greenwood | 1994 | 5 | 4,860 | 972 | 4/17/2023 | \$2,220,000 | \$444,000 | \$457 |
|  | Average |  |  | 1982 | 6 |  | 855 |  |  | \$390,875 | \$461 |


| LINDEN APARTMENTS | 9403 |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Linden Ave N | Greenwood | 1989 | 6 | 6,950 | 1,158 | - | $\$ 2,325,000$ | $\$ 387,500$ | $\$ 334$ |



2X2 RENOVATED

|  | Property | Address | Neighborhood | Year | Unit SF Rent | $\$ / \mathrm{SF}$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| LINDEN APTS - IN PLACE | 9403 Linden Ave N | Greenwood | 1989 | 1,158 | $\$ 2,107$ | $\$ 1.82$ |  |
| LINDEN APTS - RENOVATED | 9403 Linden Ave N | Greenwood | 1989 | 1,158 | $\$ 2,867$ | $\$ 2.48$ |  |
| 01 | CANTRECE APTS | 92573 rd st | Green Lake | 1967 | 1,080 | $\$ 2,895$ | $\$ 2.68$ |
| 02 | THE SEDGES | 8623 Palatine Ave N | Greenwood | 1992 | 1,096 | $\$ 2,856$ | $\$ 2.61$ |
| 03 | 6301 8TH AVE NW | 6301 8th Ave NW | Ballard | 1988 | 1,100 | $\$ 2,700$ | $\$ 2.45$ |
| 04 | 1425 NW 61ST ST | 1425 NW 61st St | Ballard | 1991 | 989 | $\$ 2,885$ | $\$ 2.92$ |
|  | Averages |  |  | 1985 | 1066 | $\$ 2,834$ | $\$ 2.66$ |

## Rent vs $\$ /$ Unit




## GREENWOOD

Situated just 15-minutes north of Downtown Seattle, Greenwood is a lively neighborhood with superb connectivity. Easy access to major transportation routes such as SR 99 and I-5, along with convenient public transit options, ensures seamless connectivity to the downtown core and surrounding areas.

Greenwood boasts a thriving retail and dining scene, with a wide array of boutique shops, coffee houses, trendy eateries, and locally owned businesses. The neighborhood attracts a range of residents, including young professionals, families, and retirees, contributing to a stable and diverse tenant base.

The neighborhood hosts numerous festivals, events, and local markets, creating a vibrant atmosphere that draws residents and visitors alike. Since 1993 the neighborhood has hosted the "Greenwood Car Show" on the last Saturday in June. Another annual event is the "Greenwood Seafair Parade", held on the fourth Wednesday in July. Both events draw tens of thousands of visitors to the neighborhood.

Greenwood is also home to several parks and green spaces, providing opportunities for outdoor recreation and relaxation. Carkeek Park, located to the west, offers hiking trails, beach access, and stunning views of Puget Sound, while Greenwood Park provides a peaceful retreat with playgrounds and picnic areas.

With thriving retail and dining options, excellent schools, libraries, healthcare facilities, and outdoor activities, tenants enjoy a high quality of life, making it an attractive place to live and rent.

LEGEND
Eat + Drink
Grocery
Health + Wellness


## ACCESS TO EMPLOYMENT CENTERS



| amazon | - Microsoft | 7 Expedia | O Meta | Google | ORACLE | Adaptive |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q batine | \%\% $\%$ Fred Hutch | C. seattle children's | Se SWEDISH | nanostring | 滑 novo nordisk | AMCEN |
| (5) | 等+ableau | COSTKCO |  | $\underset{\text { AlRLINES }}{\text { Alaska }}$ | NORDSTROM | T Mobile |



# THE PUGET SOUND IS THE LARGEST METRO AREA IN THE STATE WITH 17.6\% POPULATION GROWTH SINCE 2010 

### 2.14M <br> TOTAL JOBS <br> 160K+ <br> MANUFACTURING JOBS

$245 K+$
$185 K+$
HEALTHCARE JOBS
TECH JOBS

## NOTABLE EMPLOYERS

4,046,743 population

1st largest metro area in the State, 5th largest in the West, and 15th largest in the U.S.
\$126,819 average household income
128,041 employers

[^1]
## amazon <br> 80,000 <br> EMPLOYEES

W
UNIVERSITY of WASHINGTON

EMPLOYEES

```
Microsoft
57,666
EMPLOYEES
- PROVIDENCE
Health \& Services
43,496
EMPLOYEES
```

WAL^MART
$2 \downarrow, 1$ ?
EMPLOYEES
amazon

## AMAZON EMPLOYS 80K+ PEOPLE IN THE PUGET SOUND, WITH 21M SF LEASED, PLANNED \& UNDER CONSTRUCTION



# MICROSOFT, <br> HEADQUARTERED IN REDMOND FOR THE LAST 33 YEARS, CONTINUES TO INVEST IN THE PUGET SOUND AS THEY BUILD FOR THE FUTURE. 

REDMOND WORLD HEADQUARTERS 60,000 employees

15M SF of office/lab space across 125 buildings
502 acres of land for campus

REDMOND CAMPUS MODERNIZATION PROJECT
$2.5 \mathrm{M}+\mathrm{SF}$ of new office space with 8,000 new employees
6.7M SF of renovated office space, including 18 new buildings
\$150M in transportation infrastructure improvements, public spaces, sports fields, and green space

2022/2023 completion (in-line with Light Rail delivery)

## Microsoft

Puget Sound office footprint over 3.2M SF 1M SF of expansions planned in the next few years

7,000 total employees with an additional 1,145 prospective employees
$\$ 368 \mathrm{M}$ purchase of new 400,000 SF REI office campus

Has been an economic driver in the Puget Sound region since its founding in 1916

Reported \$62.3B in annual revenue in 2021
71,829 employees in Washington and 142,000 employees worldwide
\$132.9M project to expand its 737 Max aircraft production facilities in Renton

6,693 employees at their main headquarters in Seattle and 25,400 employees worldwide
\$900 million main campus features 141,000+ SF of warehouse space; 193,000+ SF of office space; and $351,000+$ SF of laboratories

Expedia partners with $20+$ globally relevant brands and has 200+ travel sites



10\% increase in Puget Sound workforce
$6,300+$ Puget Sound employees
Enough office space in the region to expand to 14,000 employees

4th largest corporate office space occupier in the region
\$160M renovation of its Bellevue headquarters

Extended lease through 2030 at Bellevue headquarters

6,300 employees at Bellevue headquarters
8,100 employees in the Puget Sound region (excluding retail stores)

Headquartered in Issaquah with 7,000 local employees
1.2M SF campus expansion to be delivered in 2022

Room for 4,000 additional employees

## WORLD-CLASS HEALTHCARE FACILITIES


\$1.7B upgrade in progress
Ranked in top 50 of 4,523 hospitals by US
News
7.8 MILES FROM LINDEN APARTMENTS


12,496 employees, 3,802 healthcare professionals
3.7 MILES FROM LINDEN APARTMENTS

## 5 hospital campuses

(

281 bed hospital
44-acre campus
2,000 healthcare professionals
1.8 MILES

FROM LINDEN
APARTMENTS

7.5 MILES FROM LINDEN APARTMENTS
 drive from Linden Apartments
JOBS

JOBS GENERATED
+2? 5R REGIONAL ECONOMIC IMPACT IN BUSINESS REVENUE

2010
YOY INTL. PASSENGER GROWTH


THE NORTHWEST SEAPORTALLIANCE

| 30 airlines connect to 91 <br> non-stop domestic and 27 <br> international destinations | $\$ 3.6 \mathrm{~B}$ direct earnings <br> 87,300 direct jobs |
| :--- | :--- |
|  |  |

SEATTLE + TACOMA
75

LARGEST CONTAINER GATEWAY IN NORTH AMERICA

58,400 of jobs generated
20,100 of direct jobs
$\$ 12.4 \mathrm{~B}$ in business output
\$4B labor income
\$136M state and local taxes
$\$ 95,000$ average annual wage for port-related job
\$73B+ of international trade
189 global trading partners (2020)
1.9x job multiplier

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[^0]:    RENOVATED PRO FORMA

    Reflects property operations if all units were renovated and achieving market rents. Other income and expense assumptions are based on comparable properties of this size and vintage.

[^1]:    Sources: ESRI, Geekwire, and Puget Sound Business Journal

