

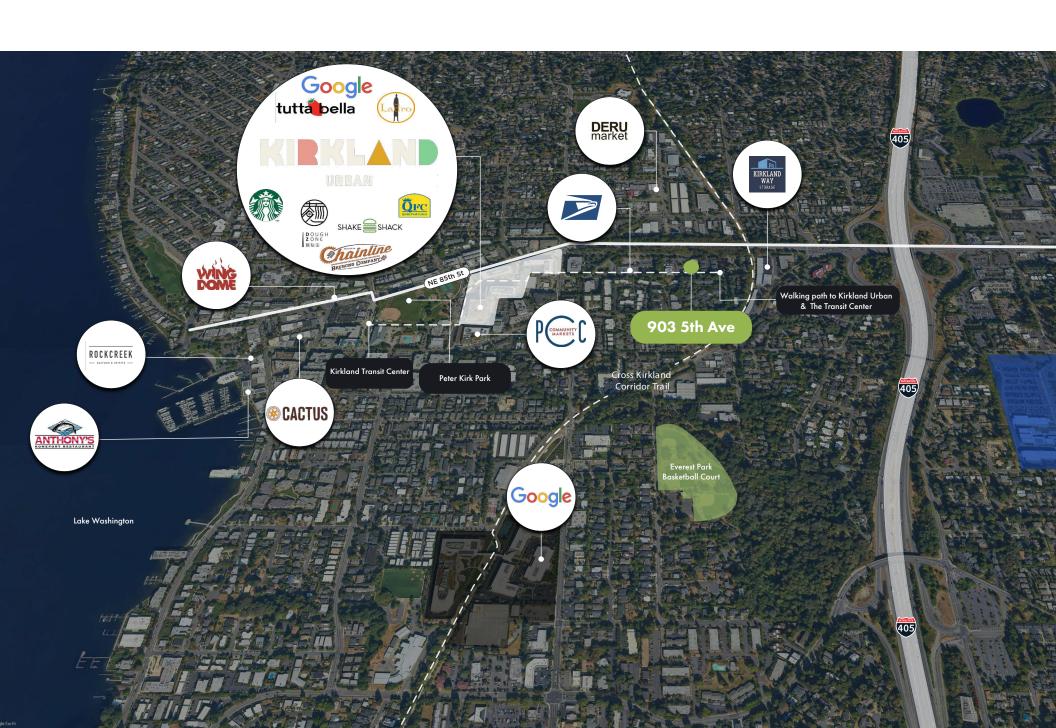
## **EXECUTIVE SUMMARY**

903 5th Avenue is a rare owner-user opportunity with future redevelopment upside. This two-story, 10,490 SF office building is ideally located in downtown Kirkland within walking distance to the best parts of the city. Access to 405 on NE 85th is efficient for commuters officing in this location. The Kirkland submarket has long been a desirable office and residential neighborhood, situated on the Eastside, which is one of the most sought-after locations in the country for top talent. A new owner will benefit from three existing tenants providing rental income. Walkable amenities include Kirkland Urban, Peter Kirk Park and the Kirkland Waterfront, which is highly sought after for its abundance of retail and restaurants. Corporate neighbors include the likes of Google, Bluetooth, Monolith Productions and Inrix. The half-acre site also provides incredible future upside for residential, or mixed-used redevelopment development.

**OFFERING PRICE: \$6,750,000** 



# **LOCATION**



## KIRKLAND OVERVIEW

Kirkland, Washington is a vibrant city located on the northeastern shores of Lake Washington, just east of Seattle. Known for its welcoming community, breathtaking natural beauty, and convenient access to major urban centers like Seattle and Bellevue, Kirkland has established itself as a highly desirable location for businesses and residents alike.

Kirkland has a thriving business ecosystem that attracts a diverse range of industries. The city is particularly renowned for its thriving technology sector, with numerous startups, tech giants, and research institutions calling Kirkland home.

This concentration of talent fosters a culture of innovation and collaboration, making Kirkland an ideal place for businesses looking to grow and succeed.

Kirkland boasts a wide array of amenities that cater to diverse lifestyles. The city's vibrant downtown area is lined with trendy boutiques, upscale restaurants, and eclectic art galleries, offering a delightful mix of urban sophistication and small-town charm. For outdoor enthusiasts, the gorgeous waterfront parks and trails that dot Kirkland's shoreline provide ample opportunities for recreation, relaxation, and stunning views of Lake Washington. The city also features well-maintained public spaces, sports fields, and community centers, encouraging an active and engaged community.

Kirkland, Washington offers an exceptional blend of urban convenience, natural beauty, and a welcoming community. With its prime location providing easy access to Seattle and Bellevue, a wealth of amenities, and proximity to the stunning Lake Washington, Kirkland presents an enticing opportunity for businesses and residents alike.

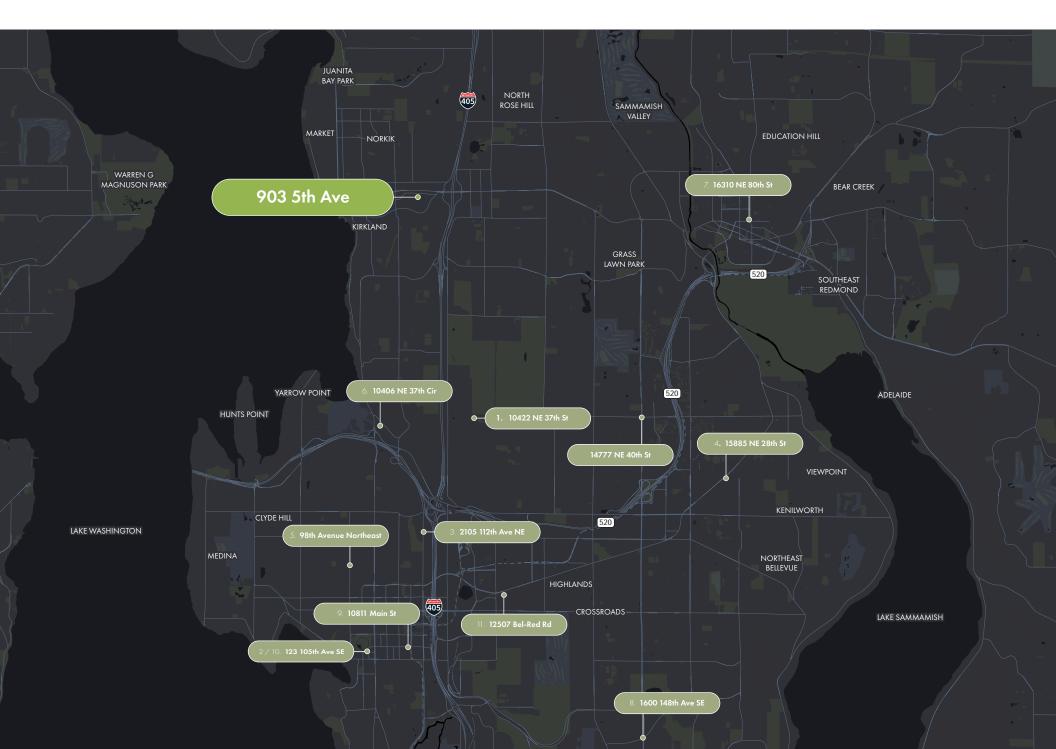




# **RECENTLY SOLD BUILDINGS**

|    | Property Name                                       | Property Address                             | Building<br>Size (SF) | Submarket<br>Cluster | Sale Price                      | Sale Date  | Sale Type  |
|----|---|--|-----------------------|----------------------|---------------------------------|------------|------------|
| 1  | Linbrook Office Park<br>Building 6                  | 10422 NE 37 <sup>th</sup> St                 | 6,064 SF              | 520 Corridor         | \$4,500,000<br>(\$743/SF)       | 7/31/2024  | Owner User |
| 2  | 123 Bellevue  | 123 105 <sup>th</sup> Ave SE                 | 6,490 SF              | Suburban<br>Bellevue | \$4,800,000<br>(\$740/SF)       | 4/30/2024  | Owner User |
| 3  | Bellewood Office Park<br>Bellevue Forest 1          | 2105 112 <sup>th</sup> Ave NE                | 6,776 SF              | Suburban<br>Bellevue | \$3,522,480<br>(\$520/SF)       | 2/29/2024  | Owner User |
| 4  | The 15885 Building                                  | 15885 NE 28 <sup>th</sup> St                 | 12,444 SF             | Redmond              | \$6,500,000<br>(\$522/SF)       | 12/26/2023 | Investment |
| 5  | Juanita Height                                      | 120006 98 <sup>th</sup> Ave NE               | 12,145 SF             | Kirkland             | \$5,150,000<br>(\$376/SF)       | 11/1/2023  | Investment |
| 6  | Linbrook Office Park<br>Eastside Preparatory School | 10406 - 10408 NE 37 <sup>th</sup> Cir        | 7,408 SF              | 520 Corridor         | \$5,200,000<br>(\$702/SF)       | 7/19/2023  | Owner User |
| 7  | Cascade View East Office                            | 16310 NE 80 <sup>th</sup> St                 | 14,022 SF             | Redmond              | \$10,000,000<br>(\$713/SF)      | 6/22/2023  | Investment |
| 8  | Robinswood Office Park<br>Building A                | 1600 148 <sup>th</sup> Ave                   | 4,496 SF              | Suburban<br>Bellevue | \$2.800,000<br>(\$623/SF)       | 4/21/2023  | Investment |
| 9  | Main Street Building/<br>10811 Building             | 10811 Main St<br>(part of a 2 Property Sale) | 25,577 SF             | Suburban<br>Bellevue | \$29,500,000<br>(\$1,153.38/SF) | 9/30/2022  | Investment |
| 10 | 123 Bellevue  | 123 105 <sup>th</sup> Ave SE                 | 6,490 SF              | Suburban<br>Bellevue | \$4,313,425<br>(\$664/SF)       | 9/30/2022  | Investment |
| 11 | Forum South<br>Building 2                           | 12507 NE Bel Red Rd                          | 7,429 SF              | Suburban<br>Bellevue | \$4,450,000<br>(\$599/SF)       | 8/31/2022  | Owner User |

## **RECENTLY SOLD BUILDINGS**



## **LEASE VS. OWN ANALYSIS**

| Scenario   | Scenario 1  |  | Scenario 2   |   |  |
|--|---|--|--|---|--|
| Address  | 903 5th Ave - P                                   | artial Occupancy   | 903 5th Avenue - Full Occupancy                    |   |  |
| Assumptions  | Lease   | Purchase   | Lease  | Purchase  |  |
| Rentable Square Feet (RSF)                                       | 6,960 SF  | 10,490 SF  | 10,490 SF  | 10,490 SF   |  |
| Start Date   | 1/1/2025  | 1/1/2025   | 1/1/2025   | 1/1/2025  |  |
| Term (Months)  | 120 Months  | 120 Months   | 120 Months   | 120 Months  |  |
| Lease Expiration / Exit Date                                     | 12/31/2034  | 12/31/2034   | 12/31/2034   | 12/31/2034  |  |
| Initial Base Rent (PSF/Yr) / Total Investment (Purchase + Capex) | \$32.50   | \$6,750,000  | \$32.50  | \$6,750,000   |  |
| NNN Expenses (PSF/Yr)  | \$12.00   | \$12.00  | \$12.00  | \$12.00   |  |
| Gross Rent (PSF/Yr)  | \$44.50   | φ12.00   | \$44.50  | <u> </u>  |  |
| Rent Escalation / Interest Rate                                  | 3.00% annually                                    | 6.75% annually   | 3.00% annually                                     | 6.75% annually  |  |
| Lease Type   | NNN   | 0.73 % arritually  | NNN  | 0.75% allitually  |  |
| Free Rent  | 8 Months  | <u> </u>   | 8 Months   |   |  |
| Initial Acquisition Costs  | 8 WOLKIS  | -  | 8 MOUTHS   | -   |  |
| Purchase Price   | #0 #0 750 000                                     |  | \$0  | ¢c 750 000  |  |
|  | \$0<br>\$0  | \$6,750,000  | \$0  | \$6,750,000   |  |
| Initial Fit Out (\$65/SF)  |   | \$452,400  | *            | \$681,850   |  |
| Downpayment (40.0%)  | \$0   | \$2,880,960  | \$0  | \$2,972,740   |  |
| Loan Fees (1.00%)  | \$0   | Financed (\$43K)   | \$0  | Financed (\$45K)  |  |
| Title & Escrow   | \$0   | \$5,000  | \$0<br>\$0   | \$5,000   |  |
| Total Initial Costs  | \$0   | <b>\$0 \$2,885,960</b>   |  | \$2,977,740   |  |
| Residual Value   |   |  |  |   |  |
| Residual Type  | \$0   | Annual Escalation  | \$0  | Annual Escalation   |  |
| Annual Escalation  | \$0   | 3.00%  | \$0  | 3.00%   |  |
| Net Residual Value   | \$0   | \$9,501,788  | \$0  | \$9,501,788   |  |
| Net Residual (PSF)   | \$0   | \$905.79   | \$0  | \$905.79  |  |
| After Tax Benefits   |   |  |  |   |  |
| Avg. Appreciation  | \$0   | (\$4,816)  | \$0  | (\$4,816)   |  |
| Avg. Principal Payment   | \$0   | (\$1,123)  | \$0  | (\$1,158)   |  |
| Depreciation (50% Imp. Value)                                    | \$0   | (\$1,717)  | \$0  | (\$1,820)   |  |
| Avg. Interest Write-Off  | \$0   | (\$4,822)  | \$0  | (\$4,976)   |  |
| Rent & NNN Expense Deduction                                     | (\$5,950)   | <u>(\$109)</u>   | <u>(\$8,967)</u>                                   | (\$2,505)   |  |
| Total Monthly Tax Benefits                                       | (\$5,950)   | (\$12,587)   | (\$8,967)  | (\$15,276)  |  |
| Financial Summary  |   |  |  |   |  |
| Average Monthly Rent + Mortgage Payment                          | \$20,353  | \$16,802   | \$30,675   | \$29,115  |  |
| Average Opex (est.)  | <u>\$7,979</u>                                    | <u>\$12,026</u>  | <u>\$12,026</u>                                    | <u>\$12,026</u>   |  |
| Average Monthly Cost   | \$28,332  | \$28,828   | \$42,701   | \$41,141  |  |
| Total Recurring Cost   | \$3,399,793                                       | \$368,964  | \$5,124,11 <u>3</u>                                | \$1,484,013   |  |
| Total Cost (Cash)  | \$3,399,793                                       | \$1,106,525  | \$5,124,113  | \$2,310,855   |  |
| Total Costs After Tax Savings (21.0%)                            | \$2,685,836                                       | \$997,657  | \$4,048,049  | \$1,847,818   |  |
| NPV of Total Costs (10.0%)                                       | \$2,082,540                                       | \$3,245,549  | \$3,138,771  | \$3,788,845   |  |
| Total Effective Monthly Cost                                     | \$22,382  | \$16,241   | \$33,734   | \$25,865  |  |
| Comparison (%)   | 138%  | 73%  | 130%   | 77%   |  |
| Notes:   | -Tenant Occupies 6,960 RSF<br>for the entire Term | -Owner Occupies 6,960 RSF<br>for the entire Term. The<br>remainder of the Premises is<br>leased by third-party Tenants | -Tenant Occupies 10,490 RSF<br>for the entire Term | -Owner Occupies 6,960 RSF<br>until 5/1/2027 the Owner will<br>then occupy the entire building<br>(10,490 RSF) |  |

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## **BUILDING AND SYSTEMS**

**BUILDING SIZE** 

LAND SIZE

**CURRENT USE** 

**ZONING** 

10,490 RSF

25,265 RSF

Office

PLA 5C



#### ROOF

The three main roof surfaces are low slope roofs with bituminous built-up roof coverings. All three sections were re-roofed in 2006 in a project that included tearing off the original roofing. Roof is maintained and serviced via Snyder Roofing.



#### **PARKING**

The building has 22 dedicated stalls, and use of the shared lot containing 35 additional spaces. Free street parking is available in front of the building as well.



#### **ELECTRICAL**

The property receives a three-phase electrical service is provided at 208Y12O volts from a pad mounted transformer with a capacity of 150KVA at the southwest corner of the site to electrical service equipment located in a utility room on the south side of the building. Service equipment has a capacity of 80O amperes and includes six electric meters.



#### **HVAC**

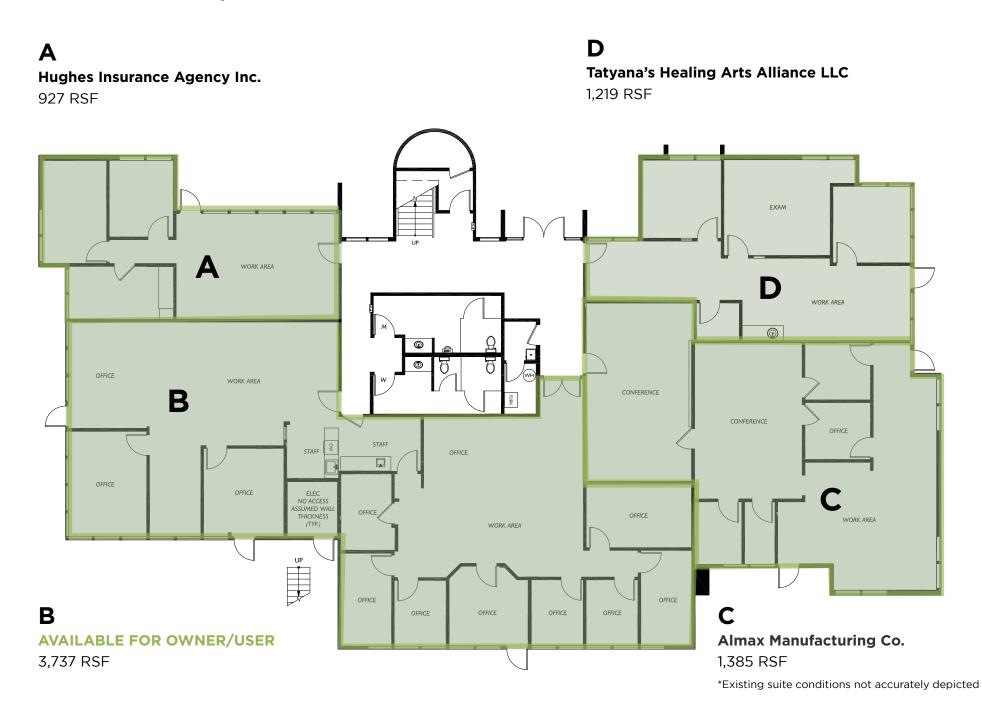
The property is equipped with two rooftop package heat pumps and four split-system heat pumps. Two HVAC units on the south side of the building were recently upgraded.







# FLOOR PLANS | FIRST FLOOR



# FLOOR PLANS | SECOND FLOOR

## **Available for owner/user**

3,223 RSF

Can be combined with first floor available space for a total of 6,960 RSF.





# **903 5TH AVE**

903 5th Ave Kirkland, WA 98033



### **CONTACTS**

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