MARWOOD APARTMENTS

A 29-Unit Multifamily Offering Located in Seattle's Capitol Hill

531 BELLEVUE AVE E, SEATTLE WA





Exclusively Listed by

SIMON | ANDERSON MULTIFAMILY TEAM

JERRID ANDERSON

Executive Vice President 206.499.8191 jerrid.anderson@kidder.com

JACK SHEPHARD

Associate 425.691.6826 jack.shephard@kidder.com MATT LAIRD

First Vice President 425.736.5516 matt.laird@kidder.com

DYLAN SIMON

Executive Vice President 206.414.8575 dylan.simon@kidder.com

SIMONANDERSONTEAM.COM KIDDER.COM



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531 BELLEVUE AVE E, SEATTLE, WA 98102

17,035 SF

YEAR BUILT

AVERAGE UNIT SIZE

RESIDENTIAL UNIT SUMMARY

Total/Average	29	587	17,035
2x1	3	770	2,310
1x1	12	642	7,700
Studio	14	502	7,025
Unit Type	Units	Avg SF	Total SF







WALK TO LIGHT RAIL

INVESTMENT HIGHLIGHTS

PRIME CAPITOL HILL LOCATION

Situated in one of Capitol Hill's most livable areas, Marwood Apartments boasts a walk score of 92, providing tenants with immediate access to grocery stores, coffee shops, restaurants, and retail, all within a vibrant urban setting.

VALUE-ADD POTENTIAL

The property offers opportunities to increase rents by up to 5% through stabilization and 22% with strategic renovations; this is a rare chance to modernize a classic property and realize substantial returns.

MANAGEMENT EFFICIENCY UPSIDE

Family-owned for decades, the property presents opportunities for improved operational efficiencies, the expense load on trailing operations is 68% of EGI.

CLASSIC ARCHITECTURAL CHARM

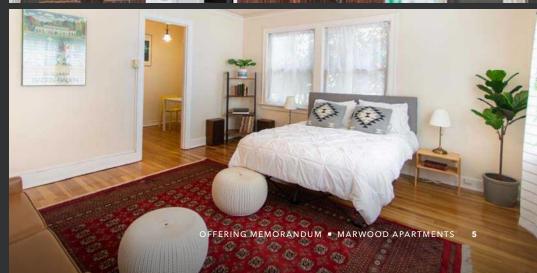
This well-maintained brick building features tall ceilings, hardwood floors, crown moldings, and original fixtures, combining vintage appeal with modern comforts.

QUIET YET CONNECTED

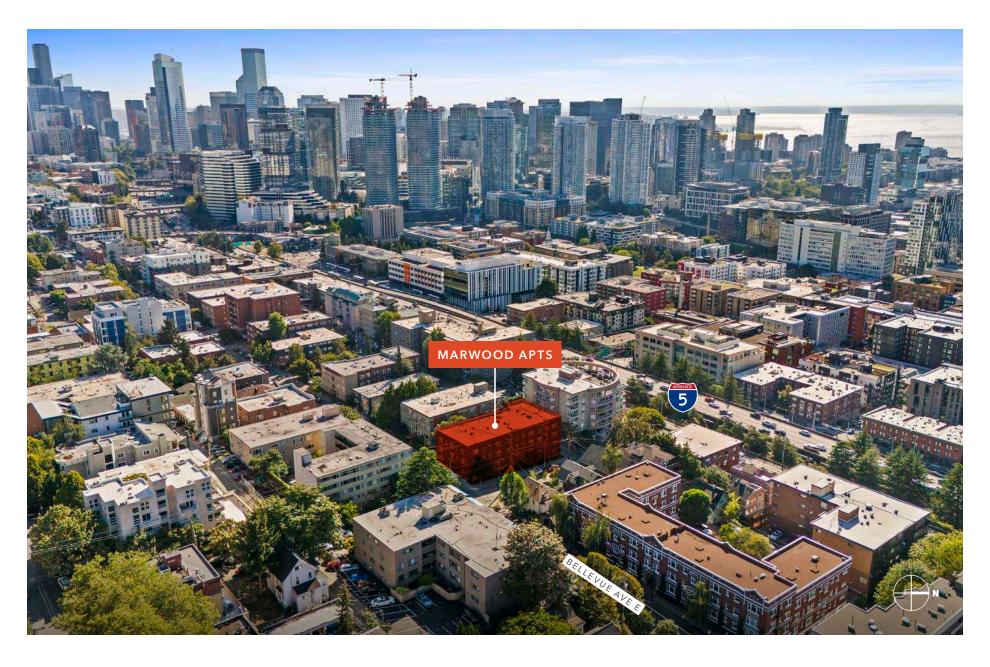
Located minutes from the Pike/Pine corridor, residents enjoy easy access to nightlife without the crowds, along with convenient transit options to downtown and the U-District, ideal for professionals and students.











EXTERIOR









INTERIOR



RESIDENTIAL UNIT MIX

RESIDENTIAL UNIT SUMMARY

IN-PLACE

MARKET RENT

RENOVATED RENT

Туре	Units	Avg SF	Total SF	Rent	Rent/SF	Annual Rent	Rent	Rent/SF	Annual Rent	Rent	Rent/SF	Annual Rent
Studio	14	502	7,025	\$1,532	\$3.05	\$257,340	\$1,550	\$3.09	\$260,400	\$1,750	\$3.49	\$294,000
1x1	12	642	7,700	\$1,887	\$2.94	\$271,680	\$2,000	\$3.12	\$288,000	\$2,400	\$3.74	\$345,600
2x1	3	770	2,310	\$2,297	\$2.98	\$82,680	\$2,700	\$3.51	\$97,200	\$3,000	\$3.90	\$108,000
Total/Avg	29	587	17,035	\$1,758	\$2.99	\$611,700	\$1,855	\$3.16	\$645,600	\$2,148	\$3.66	\$747,600







FINANCIAL PERFORMANCE

STABILIZED CURRENT RENT DOLL 9. MADKET EVDENCES

RENOVATED OPERATIONS

Income	ROLL & MAR	KET EXPENSES	OPERATIONS				
псоте	CURREN	IT INCOME	RENOVATED N	MARKET INCOME			
Gross Potential Rent	611,700	2.99/SF/Mo	747,600	3.66/SF/Mo			
Vacancy	(24,468)	4.0%	(29,904)	4.0%			
Bad Debt	(6,117)	1.0%	(7,476)	1.0%			
Net Rental Income	581,115		710,220				
Utility Fees	22,152	64/U/Mo	32,705	94/U/Mo			
Laundry	4,565	157/U	4,565	157/U			
Pet	2,995	103/U	2,995	103/U			
Misc	6,491	224/U	8,700	300/U			
Parking*	24,000	250/Stall/Mo	24,000	250/Stall/Mo			
Effective Gross Income	641,318		783,185				
Expense	MARKET	EXPENSES	MARKET	EXPENSES			
Taxes	67,672	2,334/U	67,672	2,334/U			
Insurance	8,720	301/U	8,720	301/U			
Utilities	40,881	1,409/U	40,881	1,409/U			
R&M	34,800	1,200/U	34,800	1,200/U			
Turnover	10,150	350/U	10,150	350/U			
Management	25,653	4% of EGI	31,327	4% of EGI			
Payroll	34,800	1,200/U	34,800	1,200/U			
Marketing	4,350	150/U	4,350	150/U			
Administration	4,350	150/U	4,350	150/U			
Total Expenses	231,376	36% of EGI	237,051	30% of EGI			
Expenses/U		7,978/U		8,147/U			
Expenses/SF		14/SF		14/SF			
Net Operating Income	409,942	14,136/U	546,134	18,832/U			

^{*}Currently unused parking garage that can generate future income.

UNDERWRITING SCENARIOS

Stabilized Current Rent Roll & Market Expenses

In this scenario we annualized all current leases at the property, vacant units are assumed to be filled at market rents. Vacancy and Bad Debt assumptions are based on market averages for the Capitol Hill area. Other income assumptions are based on trailing operations. Expense assumptions are based on trailing operations for non-controllable expenses (utilities, insurance, 2024 property tax assessment), and controllable expenses are based on operations at properties of comparable size and vintage.

Renovated Operations

In this scenario, rent is based on assuming that all units at each property are renovated to a specification similar to renovated units indicated in our rent comparable study. Other income assumptions are based on trailing operations & operations at properties of comparable size and vintage. Expense assumptions are based on trailing operations for non-controllable expenses (utilities, insurance, 2024 property tax assessment), and controllable expenses are based on operations at properties of comparable size and vintage.

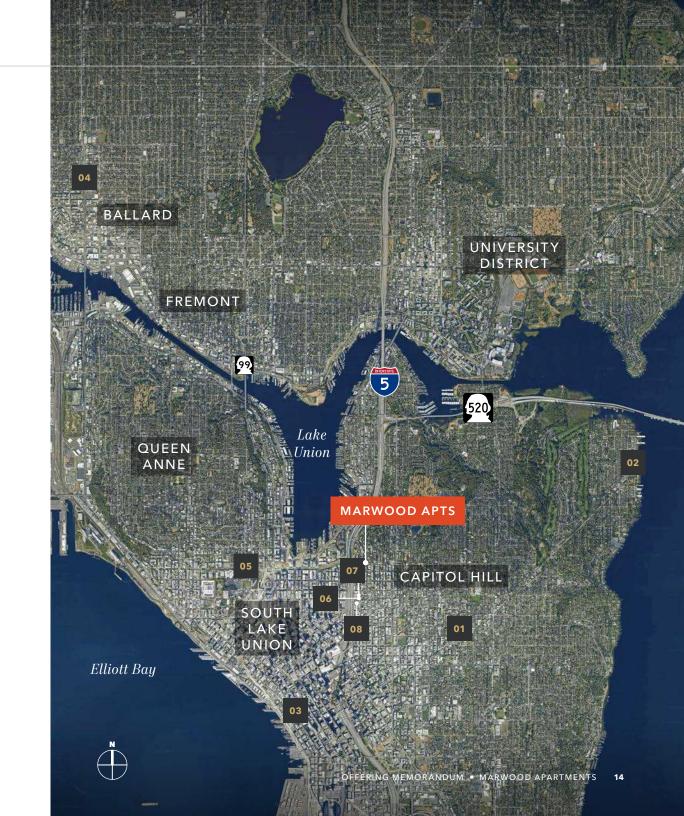


SALE COMPARABLES

	Property Name	Neighborhood	Year Built	Units	Retail SF	Residential SF	Avg. Unit SF	Sale Date	Price	Price Per Unit	Price Per SF	Cap Rate
01	DE LUXE 1732 18th Ave, Seattle	Capitol Hill	1911	15	0	10,380	692	8/26/2024	\$3,300,000	\$220,000	\$318	4.5%
02	LAKE COURT 2012 43rd Ave E, Seattle	Madison Park	1922	63	0	41,740	663	8/19/2024	\$15,500,000	\$246,032	\$371	-
03	MARKETSIDE FLATS 84 Union Street, Seattle	Pike Place	1915	27	6,299	16,578	614	7/10/2024	\$10,200,000	\$377,778	\$446	-
04	VILLA LUISA 5909 15th Ave NW, Seattle	Ballard	1927	17	4,653	9,354	550	5/17/2024	\$4,485,600	\$263,859	\$320	6.4%
05	AUDITORIUM APTS 605 5th Ave N, Seattle	Queen Anne	1926	51	0	28,960	568	4/22/2024	\$12,612,500	\$247,304	\$436	5.6%
06	NEW CAROLL 305 Bellevue Ave E, Seattle	Capitol Hill	1909	33	0	28,545	865	2/23/2024	\$10,241,379	\$310,345	\$359	-
07	CAPITOL HILL PARK 311 Bellevue Ave E, Seattle	Capitol Hill	1909	25	0	21,625	865	2/23/2024	\$7,758,621	\$310,345	\$359	-
08	THOMAS EAST 317 E Thomas St, Seattle	Capitol Hill	1910	8	0	7,000	875	2/15/2024	\$2,400,000	\$300,000	\$343	5.3%
	Averages		1916	30			711			\$284,458	\$369	5.5%

SALE COMPARABLES

- # Property Name
- O1 DE LUXE
 1732 18th Ave, Seattle
- 02 LAKE COURT 2012 43rd Ave E, Seattle
- 03 MARKETSIDE FLATS 84 Union Street, Seattle
- VILLA LUISA
 5909 15th Ave NW, Seattle
- 05 AUDITORIUM APTS 605 5th Ave N, Seattle
- 06 NEW CAROLL 305 Bellevue Ave E, Seattle
- O7 CAPITOL HILL PARK
 311 Bellevue Ave E, Seattle
- 08 THOMAS EAST
 317 E Thomas St, Seattle

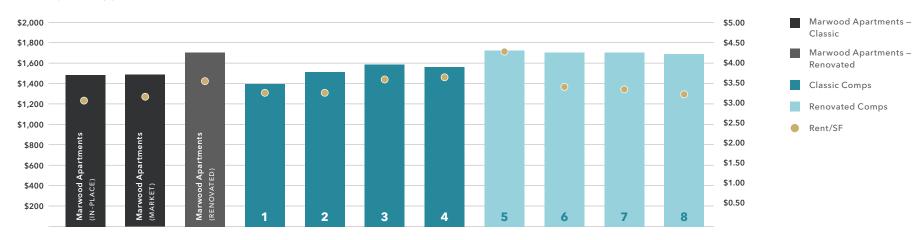


RENT COMPARABLES

Capitol Hill | Studio

	Property	Address	Neighborhood	Year	Avg Unit SF	Rent	\$/SF
SP	Marwood Apartments (In-Place)	531 Bellevue Ave E	Capitol Hill	1927	502	\$1,532	\$3.05
SP	Marwood Apartments (Market)	531 Bellevue Ave E	Capitol Hill	1927	502	\$1,550	\$3.09
SP	Marwood Apartments (Renovated)	531 Bellevue Ave E	Capitol Hill	1927	502	\$1,750	\$3.49
01	Catalina Apartments	509 Bellevue Ave E	Capitol Hill	1930	425	\$1,425	\$3.35
02	Viceroy	505 Boyston Ave E	Capitol Hill	1930	466	\$1,550	\$3.33
03	Austin	409 10th Ave	Capitol Hill	1928	439	\$1,625	\$3.70
04	Bancroft	1615 15th Ave	Capitol Hill	1907	425	\$1,595	\$3.75
05	Prince of Whales	1818 20th Ave	Capitol Hill	1927	400	\$1,760	\$4.40
06	De Selm	403 14th Ave E	Capitol Hill	1926	495	\$1,750	\$3.54
07	Whitworth	1619 E John St	Capitol Hill	1927	525	\$1,750	\$3.33
08	Lombardy Court	421 Summit Ave E	Capitol Hill	1928	540	\$1,725	\$3.19
	Averages			1925	474	\$1,637	\$3.47

RENT VS RENT/SF

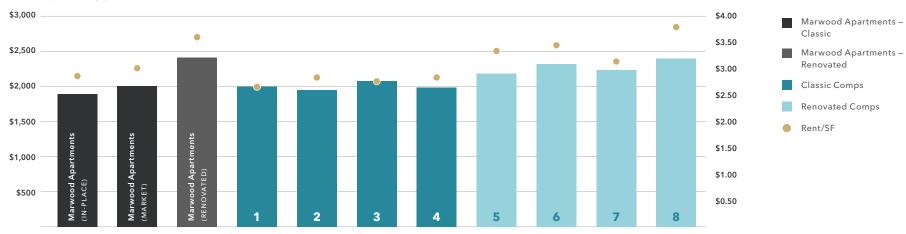


RENT COMPARABLES

Capitol Hill | 1x1

	Property	Address	Neighborhood	Year	Avg Unit SF	Rent	\$/SF
SP	Marwood Apartments (In-Place)	531 Bellevue Ave E	Capitol Hill	1927	642	\$1,887	\$2.94
SP	Marwood Apartments (Market)	531 Bellevue Ave E	Capitol Hill	1927	642	\$2,000	\$3.12
SP	Marwood Apartments (Renovated)	531 Bellevue Ave E	Capitol Hill	1927	642	\$2,400	\$3.74
01	Harrison	316 E Harrison St	Capitol Hill	1928	750	\$1,995	\$2.66
02	Parkhurst	505 14th Ave E	Capitol Hill	1928	685	\$1,950	\$2.85
03	The Harrison	322 10th Ave E	Capitol Hill	1909	742	\$2,075	\$2.80
04	Biltmore	418 E Loretta Pl	Capitol Hill	1924	700	\$2,000	\$2.86
05	Belroy	703 Bellevue Ave E	Capitol Hill	1931	655	\$2,195	\$3.35
06	The Van Landingham	309 16th Ave E	Capitol Hill	1926	669	\$2,325	\$3.48
07	Westland Manor	220 16th Ave E	Capitol Hill	1927	710	\$2,245	\$3.16
08	308 Harvard	308 Summit Ave E	Capitol Hill	1967	631	\$2,488	\$3.94
	Averages			1929	679	\$2,142	\$3.17

RENT VS RENT/SF

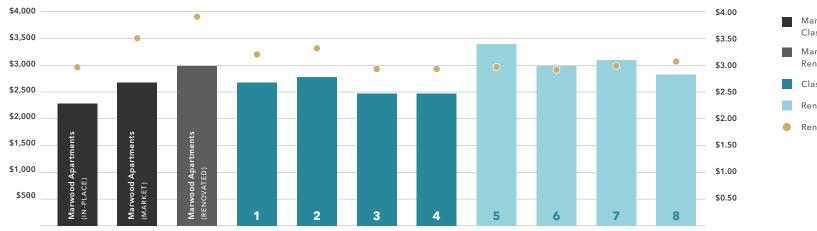


RENT COMPARABLES

Capitol Hill | 2x1

	Property	Address	Neighborhood	Year	Avg Unit SF	Rent	\$/SF
SP	Marwood Apartments (In-Place)	531 Bellevue Ave E	Capitol Hill	1927	770	\$2,297	\$2.98
SP	Marwood Apartments (Market)	531 Bellevue Ave E	Capitol Hill	1927	770	\$2,700	\$3.51
SP	Marwood Apartments (Renovated)	531 Bellevue Ave E	Capitol Hill	1927	770	\$3,000	\$3.90
01	12th Ave Flats	110 12th Ave E	Capitol Hill	1908	800	\$2,695	\$3.37
02	509 E Harrison St	509 E Harrison St	Capitol Hill	1953	802	\$2,800	\$3.49
03	Winston	1019 E Pike St	Capitol Hill	1905	810	\$2,495	\$3.08
04	Washinton Irving	1305 E Howell St	Capitol Hill	1923	805	\$2,495	\$3.10
05	Belroy	703 Bellevue Ave E	Capitol Hill	1931	1,084	\$3,395	\$3.13
06	Denny Way Apartments	810 E Denny Way	Capitol Hill	1918	975	\$2,995	\$3.07
07	1800 Boylston	1800 Boylstone Ave	Capitol Hill	1985	983	\$3,095	\$3.15
08	632 13th Ave E	632 13th Ave E	Capitol Hill	1907	880	\$2,850	\$3.24
	Averages			1928	859	\$2,802	\$3.27

RENT VS RENT/SF



Marwood Apartments – Classic

Marwood Apartments – Renovated

Classic Comps

Renovated Comps

Rent/SF



CAPITOL HILL IS A PREMIER URBAN LIVING DESTINATION

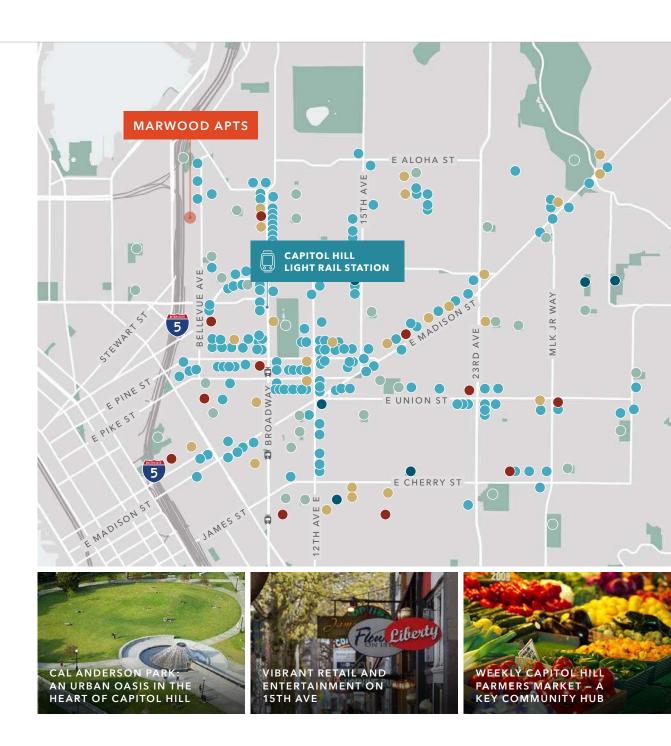
The Marwood Apartments is located in Capitol Hill, a neighborhood that epitomizes urban living in Seattle.

Just minutes from South Lake Union and Downtown Seattle's CBD, Capitol Hill provides residents with seamless access to the city's core, making it highly coveted by residents and investors alike.

Capitol Hill is known for its dynamic social scene, offering a wide array of bars, clubs, and restaurants. This lively atmosphere attracts individuals seeking an engaging lifestyle, making it a focal point for those who appreciate vibrant social environments.

A standout feature of Capitol Hill is its exceptional transit connectivity, including buses and light rail. This ensures residents can easily commute to Downtown Seattle, other parts of Capitol Hill, and the University of Washington. The neighborhood blends urban convenience with a vibrant atmosphere, making it a prime location.







EXCELLENT ACCESS TO THE REGION'S TOP JOB CENTERS



5 MIN DRIVE

Current Office Space Office Space Under Dev.

108.1M SF 3.0M SF

ACCESS TO BELLEVUE

20 MIN DRIVE

Current Office Space Office Space Under Dev. 30.9M SF 2.8M SF

ACCESS TO REDMOND

25 MIN DRIVE

Current Office Space

17.1M SF

Office Space Under Dev.

3.0M SF

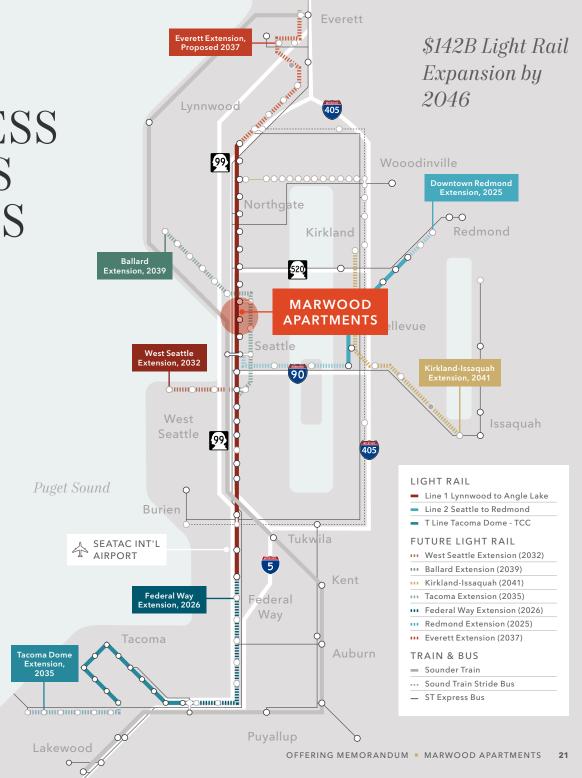
ACCESS TO SOUTH END

25 MIN DRIVE

Current Office Space / Industrial 16.6M SF Industrial Space Under Dev.

674K SF

Source: CoStar, US Census Bureau



MAJOR EMPLOYERS

Seattle

108,690,376 511,688

TOTAL OFFICE SF







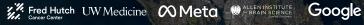














































































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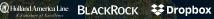






SISB

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gettyimages









Eastside

77,834,835 259,322

TOTAL OFFICE SF

TOTAL EMPLOYEES



Kent Valley

114,094,059 279,560





















KIDDER MATHEWS



HEADQUARTERED IN THE PUGET SOUND

amazon

2023 REVENUE

Amazon, ranked #2 on the Fortune 500 list, has a market capitalization of \$1.61 trillion. The company has invested over \$225.6B in Washington State, contributing \$205B to the state's GDP. Amazon employs over 87,000 people directly in Washington and supports more than 487,200 indirect jobs. Its footprint in the state consists of 54 buildings with a total of 12M square feet of office space.

Microsoft

2023 REVENUE

WA EMPLOYEES **EMPLOYEES**

Ranked #13 on the Fortune 500, Microsoft is a global leader in technology and boasts a \$2.96 trillion market cap. Microsoft is expanding its Redmond World HQ with a multi-billion-dollar project, adding 17 buildings and 6.7M SF of renovated space by 2025. Microsoft's influence in the region is highlighted by its more than 58,400 employees in Washington and its status as the 2024 World's Most Valuable Company.

T Mobile

7.6K

WA EMPLOYEES

T-Mobile recently completed a \$160M renovation of its Bellevue headquarters. The company employs around 7,600 people in Washington and occupies 1.5M SF of real estate in the Puget Sound region. This includes its national technology lab and Tech Experience 5G Hub, demonstrating its dedication to innovation in the telecommunications industry.

2023 REVENUE

EMPLOYEES

WA EMPLOYEES

Starbucks is the leading roaster and retailer of specialty coffee worldwide, with over 38,000 stores globally. Headquartered in Seattle, it employs 10,700 people in Washington State and occupies over 1M SF of office space, driving economic growth and development in Seattle.

OCATION OVERVIEW

HEADQUARTERED IN THE PUGET SOUND

expedia group

2023 REVENUE

EMPLOYEES

Expedia Group ranks among the world's largest online travel companies, with major consumer brands including Expedia, Hotels.com, and VRBO. In 2021, the company opened a new \$900M headquarters in Seattle's Interbay neighborhood, which spans 1.38M SF across a 40-acre campus. The facility is designed to accommodate up to 6,500 employees, underscoring Expedia's commitment to the Puget Sound region.

(Image Source: ZGF)

2023 REVENUE

EMPLOYEES

WA EMPLOYEES

Ranked #12 on the Fortune 500, Costco's global HQ is in Issaguah. In 2023, it opened a nine-story, 625K SF office building. With 876+ locations worldwide, serving 132M cardholders, Costco employs around 21,000 in WA. Known for community engagement, it ranks 6th among the state's top corporate philanthropists.

ORDSTROM

2023 REVENUE

EMPLOYEES

WA EMPLOYEES

Nordstrom, a luxury department store chain founded in Seattle, operates 99 stores in the U.S. and 260 Nordstrom Rack locations. In 2023, the company opened 19 new Nordstrom Rack stores and plans to continue its expansion with 22 more in 2024 and four in 2025. Nordstrom is known for its strong corporate philanthropy in the Puget Sound area, donating over \$3M to Washington State in 2022.

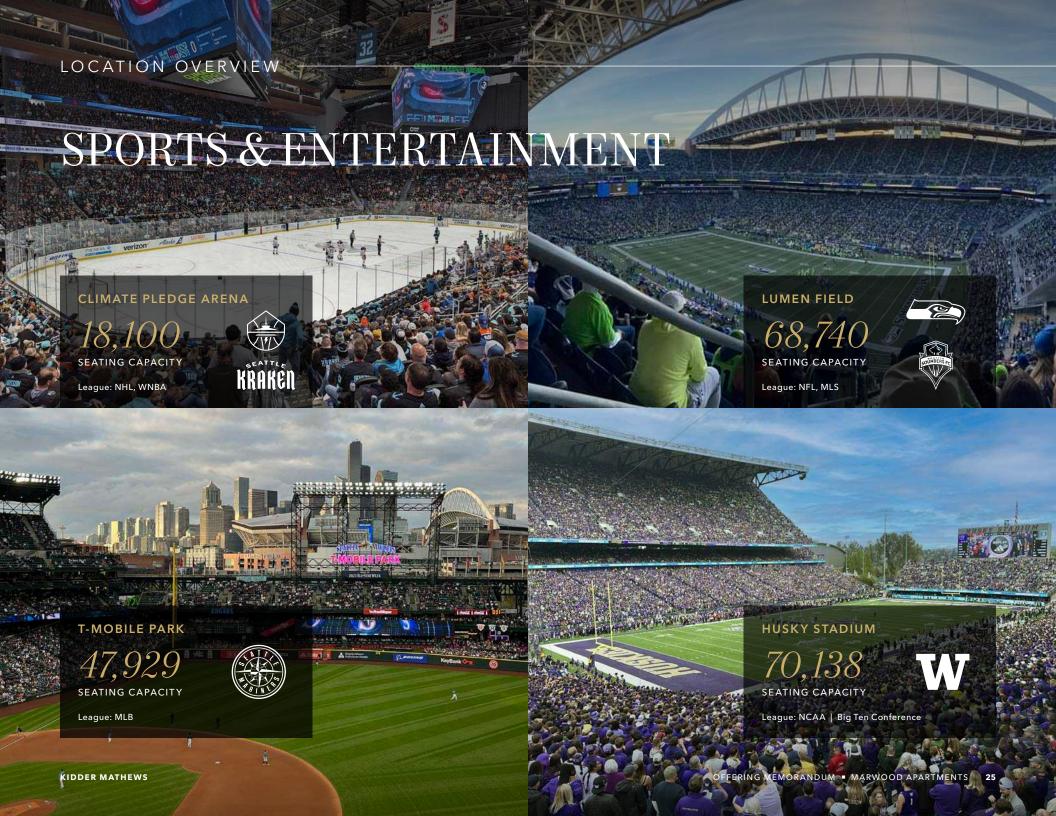
Alaska.

2023 REVENUE

EMPLOYEES

WA EMPLOYEES

Alaska Airlines is one of the largest airline carriers in the United States, serving a broad network of destinations across North America and beyond. The recent opening of "The Hub 2020" office facility at SeaTac enhances its regional operations. Alaska Airlines announced its plan to acquire Hawaiian Airlines for \$1.9B in December 2023, aiming to integrate the airlines' operations & loyalty programs.



CATION OVERVIEW

NSTITUTIONS OF HIGHER **EDUCATION**

Sources: U.S. News & World Report, U.S. Census, WalletHub, WealthManagement.com

IN HIGHER EDUCATION RANKINGS IN U.S.

WITH A BACHELOR'S OR HIGHER IN WA

MOST EDUCATED BIG CITY IN THE U.S

OF SEATTLE RESIDENTS AGED 25+ WITH A DEGREE

MOST FUTURE-READY CITY IN THE COUNTRY

METRO IN THE U.S. FOR

STEM PROFESSIONALS





INNOVATIVE Amona U.S. Public Universities, Reuters



FED. RESEARCH **FUNDING** Among U.S. Public Universities



INSTITUTIONS U.S. News & World Report, 2023



UNIVERSITY RANKING U.S. News & World Report, 2024

60,690+ student body

Best in the nation programs, with 41 programs placed in the top 10

75% of students call Washington home after graduation, most staying in Seattle

\$1.87 billion in research awards

UW Medical Center ranked #1 hospital in WA for 12 years running

Supports or sustains 100,520 jobs – 1 out of every 37 jobs in the state, with an annual economic impact of \$15.7B



Global Innovation Exchange (GIX), located in Bellevue, is a graduatelevel institute for interdisciplinary engineering, business, and design. Founded by the UW, Tsinghua University (China's leading university), and Microsoft, GIX brings together top faculty and learners worldwide to work closely with industry, non-profit, and government partners.

PUGET SOUND REGION UNIVERSITIES

















7,172 Students

2.662 Students

2,600 Students

2,100 Students

19,134 Students

723 Students

1,288 Students

742 Students

LIFE SCIENCES & HEALTHCARE

Seattle Ranked #9 Largest Life Science Ecosystem in the U.S.

The Seattle area ranked third for life sciences employment growth, which increased 25% from 2019 to 2022. R&D employment in the region increased even more rapidly, at 39.3%.

LEADING LIFE SCIENCE COMPANIES IN SEATTLE

















Nonprofit & **Philanthropic**

BILL&MELINDA GATES foundation







SeaTac Airport has a 4-star skytrax airport rating and designation as the best airport in North America, connecting directly to Seattle via Light Rail in 35 minutes.

35 total airlines connecting to 93 non-stop domestic and 30 international destinations

More than 87,300 direct jobs

\$3.6B+ direct earnings

\$442M+ state/local taxes

50.8 MM passengers in 2023, 10% up from 2022

2024 cargo on track for four-year high (up 6.5% YTD)

The Northwest Seaport Alliance is a marine cargo operating partnership of the Ports of Seattle and Tacoma in the Puget Sound. It is the third largest cargo port in the United States.

20,100 of direct jobs

Over \$70 BB of waterborne trade

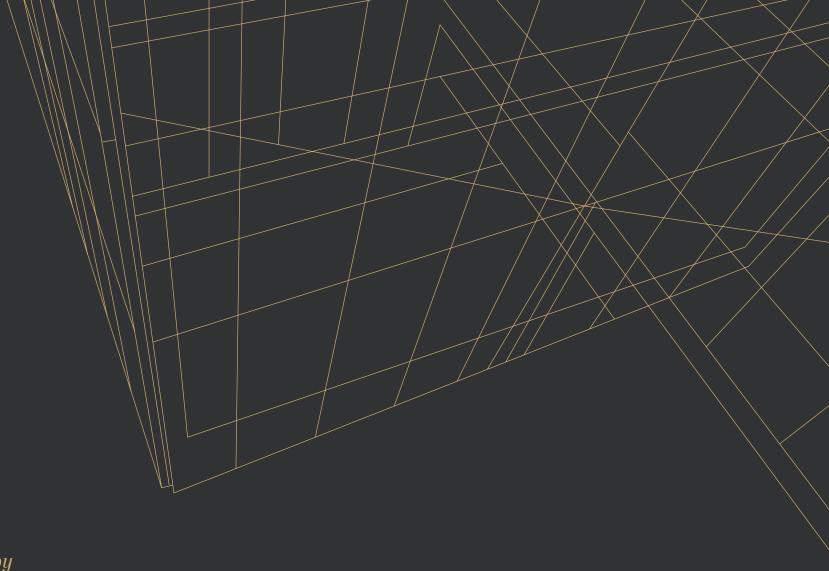
\$4B+ labor income

\$136M+ state and local taxes

180 global trading partners (2022)

1.9x job multiplier

Full international exports up 4.9% for 2023



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