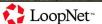


**W**NWMLS

CBA

**CREXI** 





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936 24TH STREET, BELLINGHAM, WA 98225

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## INVESTMENT OVERVIEW



10-unit apartment complex with historically low vacancies! Located in south Bellingham just one mile from Western Washington University and less than two miles fromI-5 access. A good mix of units ranging from studio up to three bedrooms. This income producing property is ready to add to your investment portfolio!

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T 011 11 1

Troy C. Muljat, CCIM, CPM 360.820.2000 troy@muljat.com

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# PROPERTY SUMMARY

10 Unit Count

Studio, 1 BR, 2 BR, 3 BR Unit Mix

7,420 SF +/Gross Leaseable Area

12,197 SF +/-Lot Size

> 1980 Year Built

370201556249
Parcel Number

98 936

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## FINANCIAL SUMMARY

\$3,350,000.00 Offering Price

\$204,720.00 Potential Gross Income (As-Is)

> \$198,578.00 Effective Gross Income

> > \$48,482.00 Total Expenses

\$150,096.00 Net Operating Income (As-Is)

4.5% 5.0% As-Is Proforma Capitalization Rate

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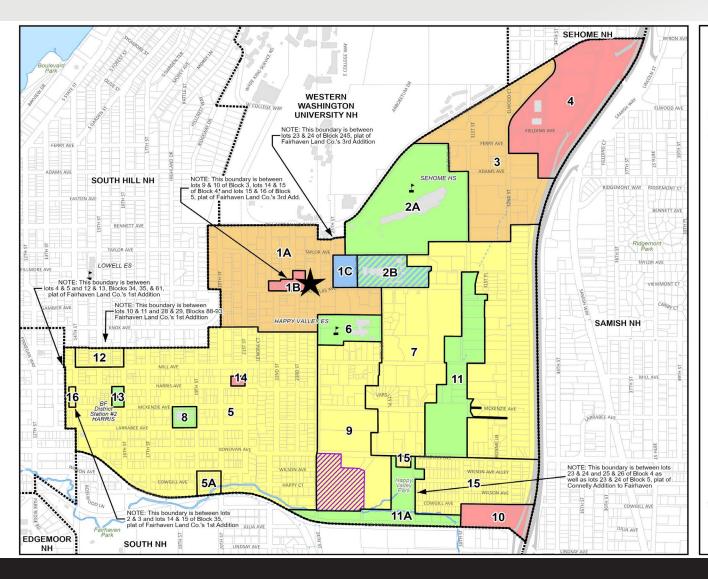
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# **ZONING MAP**

### CITY OF BELLINGHAM, WA



#### **HAPPY VALLEY NEIGHBORHOOD ZONING**

Manufactured Home Park Overlay (BMC 20.35.120)

#### AREA ZONING DESIGNATION Res. Multi, Multiple

1B Commercial, Neighborhood 1C

Institutional

2A Public, Open Space/School 2B

Public/Institutional Res. Multi, Multiple

Commercial, Planned

Res. Single

Res. Single

Public, Recreation/School

Res. Single Public, School 8

Res. Single

Commercial, Planned

10 Public, Open Space/Park/Utilities 11

Public, Open Space/Park/Utilities 11A

12 Res. Single

13 Public, Govt. Srvcs.

Commercial, Neighborhood

15 Res. Single

Res. Single

850 1,275 1,700

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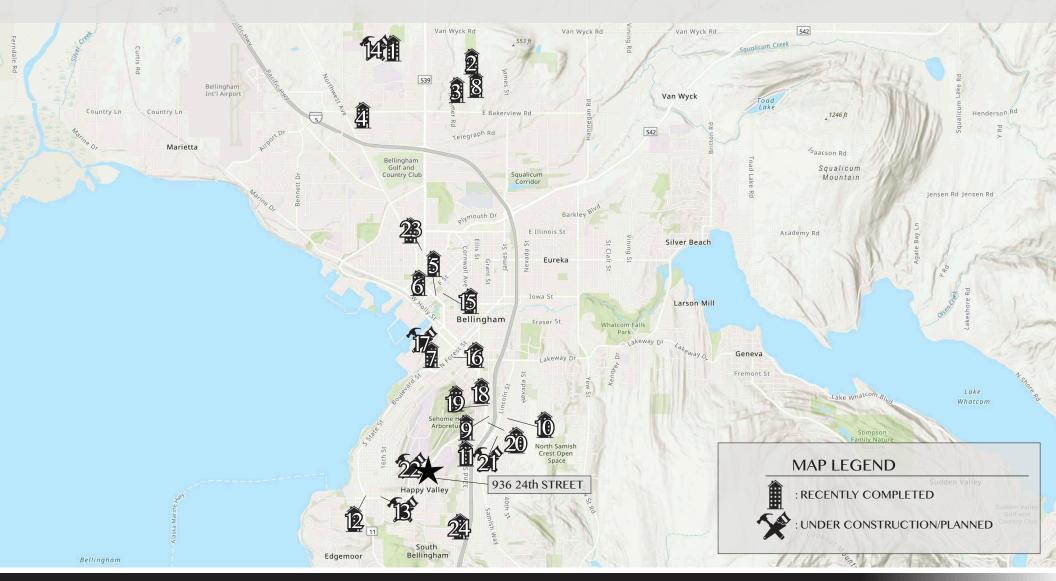
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# **RECENT & UPCOMING PROJECTS**

## **BELLINGHAM APARTMENTS & CONDOS**



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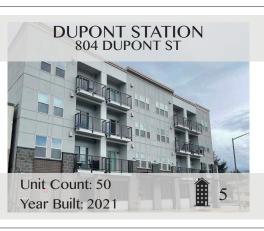








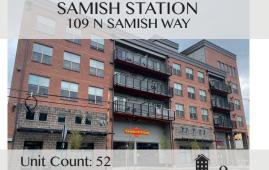












Year Built: 2019







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#### HARRIS AVE 1305 HARRIS AVE



Unit Count: 36 Est. Completion: 2024





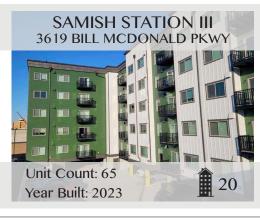


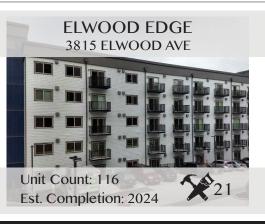


















Sources: cob.org, Loopnet.com, rmcarchitects.com

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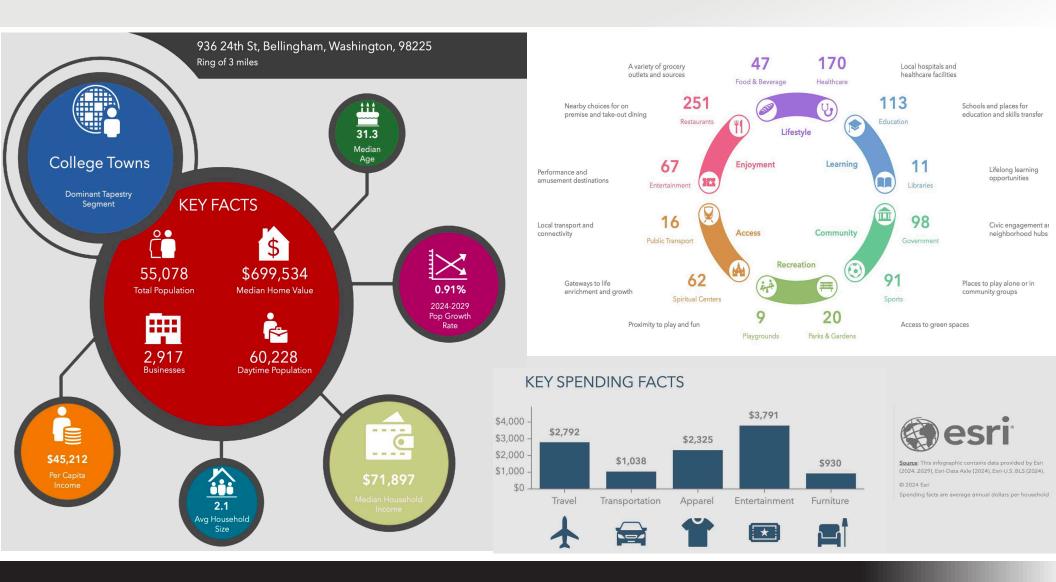
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# **COMMUNITY SNAPSHOT**

#### 3 MILE RADIUS FROM SUBJECT PROPERTY



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# LOCATION OVERVIEW

BELLINGHAM, WA

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Bellingham is the most populous city in Whatcom County and holds the county seat.
Convenient access to the area and surrounding markets contributes to Bellingham's diverse economy. Vancouver, B.C. is located 52 miles north of Bellingham, and Seattle is 90 miles south.

Education is a hallmark of the community and adds to a skilled labor force. Western Washington University, Whatcom Community College, Bellingham Technical College, and NW Indian College call Bellingham home. Other major employers include St. Joseph's hospital and BP Cherry Point.

Mount Baker and the San Juan Islands are the backdrop to a vibrant recreational community and tourism sector. Visitors are attracted to Bellingham's natural beauty and historical preservation.

WASHINGTON Sehome Village Fielding Taylor Ave Happy Valley Elementary Schoo Mill Ave HAPPY VALLEY Mill Av Nature Area Harris Ave McKenzie Ave Donovan Ave SAMISH Wilson Ave

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No representation is made by Muljat Group Commercial or Seller as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied on as a promise or presen-tation as to the future performance of the Property. Although the information contained herein is believed to be correct, Seller and its employees disclaim any responsibility for inaccuracies and expect prospective purchasers to exercise independent due diligence in verifying all such information. Further, Muljat Group Commercial, Seller, and its employees disclaim any and all liability for representations and warranties, expressed or implied, contained in, or for omissions from, the Offering Memorandum or any other written or oral communication transmitted or made available to the recipient. Prospective purchasers should be aware that Seller of the real property known as 936 24th Street, is selling the Property in its "AS IS" condition with all faults, without representations or warranties of any kind or nature. Upon written request prior to and or after contracting to purchase, as appropriate, pur-chaser will be given reasonable opportunity to inspect and investigate the Property and all improvements thereon, either independently or through agents of purchaser's choosing. Prospective purchaser shall be responsible for their costs and expenses of investigating the Property and all other expenses, professional or otherwise, incurred by them. In addition to the first sentence of this paragraph, but without limiting the generality thereof, purchaser shall not be entitled to and should not rely on Seller or its affiliates or its agents as to (i) the quality, nature, adequacy, and physical condition of the Property, including but not limited to, the structural elements, foundation, roof, appurtenances, access, landscaping, parking facilities, the electrical, HVAC, plumbing, sewage, and utility systems, facilities and appliances; (ii) the quality, nature, adequacy, and physical condition of soils, ground water, and geology; (iii) the existence, quality, nature, adequacy and physical condition of utilities serving the Property; (iv) the development potential of the Property, its habitability, merchantability, fitness, suitability, or adequacy of the Property for any particular purpose; (v) the zoning or the legal status of the Property; (vi) the Property's or its operation's compliance with applicable codes, laws, regulations, statutes, ordinances, covenants, conditions, restrictions of any governmental, quasi-governmental entity, or any other person or entity; (vii) the quality of any labor or materials furnished at or to the Property; (viii) the compliance of the Property with any environmental protection, pollution, or land use laws, rules, regulations, orders, or requirements, including, but not limit- ed to, those pertaining to the handling, generating, storing, or disposing of any hazardous materials, or the Americans with Disabilities Act; and (ix) except as expressly provided otherwise in an executed contract of sale, the condition of title and the nature, status, and extent of any right-of-way, lease, right of retention, possession, lien, encumbrance, license, reservation, covenant, condition, restriction, and any other matter affecting the title. Although the Seller may have performed work, or contracted for work performed by related and or third parties in connection with the Property, Seller and its agents shall not be responsible to purchaser or any successor on account of any errors or omissions or construction defects of such predeces- sors and or related third parties.

The Offering Memorandum does not constitute a representation that there has been no change in the business or affairs of the Property or Seller since the date of preparation of the Offering Memorandum. Analysis and verification of the information contained in the Offering Memorandum is solely the responsi- bility of the prospective purchaser.

Seller and Muljat Group Commercial each expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offers regarding the Property and or terminate discussions with any entity at any time with or without notice. Seller shall have no legal commitment or obligation to any entity review- ing this Offering Memorandum or making an offer to purchase the Property unless and until such offer is approved by Seller, a written agreement for the purchase of the Property has been fully executed, delivered and approved by Seller and its legal counsel, and any obligations set by Seller thereunder have been satisfied or waived.

Any offer to Seller must be (i) presented in the form of a non-binding Letter of Intent, (ii) incorporated in a formal written contract of purchase and sale to be prepared by Seller and executed by both parties, and (iii) approved by Seller before the transaction becomes binding on either party. Neither the prospective purchaser nor the Seller shall be bound until execution of the contract of purchase and sale, which contract shall supersede prior discussions and writings and shall constitute the sole agreement of the parties.

This Offering Memorandum and the contents, except such information, which is a matter of public record or is provided in sources available to the public, are of a confidential nature and furnished solely for the purpose of considering the purchase of real property described herein. By accepting this Offering Memo-randum, you agree that you will hold and treat it in the strictest confidence, that you will not disclose this Offering Memorandum or any of the contents to any other entity (except to outside advisors retained by you, if necessary, for your determination of whether or not to make a proposal and from whom you have obtained an agreement of confidentiality) without the express prior written consent of seller or Muljat Group Commercial and that you will use the information in this Offering Memorandum or any of its content in any fashion or manner detrimental to the interest of Seller or Muljat Group Commercial. If you have no interest in the Property, please return the Offering Memorandum forthwith

Any offer to Seller must be (i) presented in the form of a non-binding Letter of Intent, (ii) incorporated in a formal written contract of purchase and sale to be prepared by Seller and executed by both parties, and (iii) approved by Seller before the transaction becomes binding on either party. Neither the prospective purchaser nor the Seller shall be bound until execution of the contract of purchase and sale, which contract shall supersede prior discussions and writings and shall constitute the sole agreement of the parties.

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936 24TH STREET, BELLINGHAM, WA 98225

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# **INCOME ANALYSIS (AS-IS)**

## 936 24th STREET APARTMENTS

R	ESIDENTIAL INCOME: Unit Type	No. of Units	Unin Number	Average Size (SF)	Market Rent		Rent/SF	Monthly Income	Annual Income
	Studios	2	#9 and #10	400 SF	\$1,245	Unit/Month	\$3.11	\$2,490	\$29,880
	1 BR/1 BA / Studio	2	#1 and #5	510 SF	\$1,295	Unit/Month	\$2.54	\$2,590	\$31,080
	2 BR/1 BA	2	#6 and #7	800 SF	\$1,895	Unit/Month	\$2.37	\$3,790	\$45,480
	2 BR/1 BA	2	#2 and #3	800 SF	\$1,895	Unit/Month	\$2.37	\$3,790	\$45,480
	3 BR/1.5 BA	2	#4 and #8	1200 SF	\$2,200	Unit/Month	\$1.83	\$4,400	\$52,800
T	otal Residential Income:	10	Units	7,420	1706		\$2.30	\$17,060	\$204,720

Less: Vacancy, Concession and Credit Loss - Residential

3.0%

(\$512)

(\$6,142)

Effective Gross Income - Residential:

TOTAL EFFECTIVE GROSS INCOME

\$16,548

\$16,548

\$198,578

Supplemental Income

Laundry Income Storage Income:

\$0.00 /month \$0.00 /month

\$0 \$0

\$198,578

Misc	\$0 /Month	\$0	

					<b>ψ. 0,00</b>		ψ130,310
Amount	Totals	Per SF	Unit Amount	Totals	% of FGI	Totals	
, anount	101010	1 01 01	OTHE / THIOGHT	rotalo	70 0. 20.	iotaio	
\$14,953		\$2.02	\$1,495		7.53%		
\$7,600		\$1.02	\$760.00		3.83%		
	\$22,553	\$3.04		\$2,255		11.36%	
\$500		\$0.07	\$50		0.25%		
\$1,000		\$0.13	\$100		0.50%		
\$3,000		\$0.40	\$300		1.51%		
	\$4,500	\$0.61		\$450		2.27%	RU
						_	
\$3,000		\$0.40	\$300		1.51%		
\$3,000		\$0.40	\$300		1.51%		
\$500		\$0.07	\$50		0.25%		
\$1,750		\$0.24	\$175		0.88%		
\$1,250		\$0.17	\$125		0.63%		
\$1,500		\$0.20	\$150		0.76%		
	\$11,000	\$1.48		\$1,100		5.54%	
	\$9,929	\$1.34		\$993		5.00%	
	\$500	\$0.07		\$50		0.25%	
\$0		\$0.00	\$0		0.00%		
\$0		\$0.00	\$0		0.00%		
\$0		\$0.00	\$0		0.00%		
\$0		\$0.00	\$0		0.00%		
	\$0	\$0.00		\$0		0.00%	
	£40,400	<b>#</b> 0.50		£4.040.40		04.440/	(\$48,482
	\$500 \$1,000 \$3,000 \$3,000 \$500 \$1,750 \$1,250 \$1,500	\$14,953 \$7,600 \$22,553 \$500 \$1,000 \$3,000 \$3,000 \$3,000 \$500 \$1,750 \$1,250 \$1,250 \$1,500 \$1,500 \$1,500 \$1,500	\$14,953 \$2.02 \$1.02 \$1.02 \$22,553 \$3.04 \$500 \$0.07 \$1,000 \$3,000 \$0.40 \$500 \$0.24 \$1,250 \$0.17 \$1,500 \$0.20 \$1.48 \$9,929 \$1.34 \$500 \$0.000 \$0.000	\$14,953 \$7,600 \$22,553 \$3.04 \$500 \$1,000 \$3,000 \$4,500 \$0.40 \$3,000 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$3,000 \$0.40 \$1,750 \$1,750 \$1,250 \$1,750 \$1,250 \$1,250 \$1,500 \$0.24 \$175 \$1,250 \$1,495 \$0.07 \$0.40 \$300 \$300 \$50.24 \$175 \$1,250 \$1,495 \$0.07 \$0.20 \$150 \$0.00	\$14,953	Amount         Totals         Per SF         Unit Amount         Totals         % of EGI           \$14,953         \$2.02         \$1,495         7.53%           \$7,600         \$1.02         \$760.00         3.83%           \$22,553         \$3.04         \$2,255           \$500         \$0.07         \$50         0.25%           \$1,000         \$0.13         \$100         0.50%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$3,000         \$0.40         \$300         1.51%           \$0.00         \$0.24         \$175         0.88%           \$1,500         \$0.20         \$150         0.76%      <	\$14,953

**NET OPERATING INCOME** \$150,096

**CAP RATE** 

4.48%

CONCLUDED VALUE:

3,350,000.00

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Troy C. Muljat CCIM, CPM 360.820.2000

troy@muljat.com



# INCOME ANALYSIS (PROFORMA)

### 936 24th STREET APARTMENTS

RI	ESIDENTIAL INCOME:	No. of	Unin Number	Average	Market			Monthly	Annual
	Unit Type	Units		Size (SF)	Rent		Rent/SF	Income	Income
_	Studios	2	#9 and #10	400 SF	\$1,350	Unit/Month	\$3.38	\$2,700	\$32,400
	1 BR/1 BA / Studio	2	#1 and #5	510 SF	\$1,400	Unit/Month	\$2.75	\$2,800	\$33,600
	2 BR/1 BA	2	#6 and #7	800 SF	\$2,000	Unit/Month	\$2.50	\$4,000	\$48,000
	2 BR/1 BA	2	#2 and #3	800 SF	\$2,000	Unit/Month	\$2.50	\$4,000	\$48,000
	3 BR/1.5 BA	2	#4 and #8	1200 SF	\$2,500	Unit/Month	\$2.08	\$5,000	\$60,000
To	otal Residential Income:	10	Units	7,420	1850		\$2.49	\$18,500	\$222,000

Less: Vacancy, Concession and Credit Loss - Residential 3.0% (\$6,660) (\$555)

Effective Gross Income - Residential: \$17,945 \$215,340

Supplemental Income

**TOTAL EFFECTIVE GROSS INCOME** 

\$0 Laundry Income \$0.00 /month Storage Income: \$0.00 /month \$0 \$0 /Month Misc \$0

ess: Operating Expenses	Amount	Totals	Per SF	Unit Amount	Totals	% of EGI	Totals
Fixed Expenses	7 till Galle	101410	1 0. 0.	Cint / timount	·otalo	70 01 201	iotalo
Real Estate Taxes	\$14,953		\$2.02	\$1,495		6.94%	
Insurance	\$7,600		\$1.02	\$760.00		3.53%	
Total Fixed Expenses		\$22,553	\$3.04	·	\$2,255		10.47%
Utilities							
Electricity	\$500		\$0.07	\$50		0.23%	
Water/Sewer/Stormwater	\$1,000		\$0.13	\$100		0.46%	
Garbage	\$3,000		\$0.40	\$300		1.39%	
Total Utilities		\$4,500	\$0.61	·	\$450		2.09% RUB
Maintenance and Repair - Normalized							
Supplies, Maint. & Repairs	\$3,000		\$0.40	\$300		1.39%	
Unit turnover	\$3,000		\$0.40	\$300		1.39%	
Cleaning	\$500		\$0.07	\$50		0.23%	
Exterior Maintenance	\$1,750		\$0.24	\$175		0.81%	
Appliances	\$1,250		\$0.17	\$125		0.58%	
Landscaping	\$1,500		\$0.20	\$150		0.70%	
Total Maintenance and Repair		\$11,000	\$1.48		\$1,100		5.11%
Professional Management		\$10,767	\$1.45		\$1,077		5.00%
Advertising		\$500	\$0.07		\$50		0.23%
Office/Admin./Misc.							
Office/Admin.	\$0		\$0.00	\$0		0.00%	
Legal & Audit	\$0		\$0.00	\$0		0.00%	
License/Permits	\$0		\$0.00	\$0		0.00%	
Miscellaneous	\$0		\$0.00	\$0		0.00%	
		\$0	\$0.00		\$0		0.00%

**NET OPERATING INCOME** \$166,020

> **CAP RATE** 4.96%

CONCLUDED VALUE: 3,350,000.00

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\$17,945

\$215,340