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# EXECUTIVE SUMMARY





Kidder Mathews, as exclusive advisor, is pleased to present the opportunity to acquire the I-5 Technology Center, a Class A, two-story office building located directly off I-5 in the East Campus area of Federal Way.

The building was constructed in 2000 to the highest standards, exceeding most conventional Class A office buildings in the Seattle area. The building has been extensively renovated and features a grand lobby with a free-floating steel staircase beneath a large multi-paneled skylight. The building has upgraded electrical and data capabilities andan above-market parking ratio. Totaling 100,295 square feet, the I-5 Technology Center is located directly adjacent to a major intersection off of Interstate 5 and within one mile of The Federal Way Commons, one of the largest lifestyle centers in the greater Puget Sound region.

100,295

TOP-TIER

QUALITY



## INVESTMENT HIGHLIGHTS

#### INSTITUTIONAL QUALITY ASSET

I-5 Tech is a top of it's class, concrete and steel construction that exemplifies excellence in design, featuring impressive street appeal, prominent signage opportunities, and elegant common areas. The property's Class-A image appeals to a diverse range of tenants seeking a high-quality professional environment.

#### ABOVE MARKET RETURNS WITH UPSIDE POTENTIAL

At the offering price of \$14,000,000, the implied CAP rates reach 7.26% in Year One and 11.55% in Year Two. Early feedback indicates that conservative 50% debt financing at approximately 7.25% is available from both lenders and conduit sources. Furthermore, the current vacancy provides for a significant value add within the first three years of ownership, with a Year Three implied CAP rate of 13.67%.

#### QUALITY TENANCY OPPORTUNITY

I-5 Tech is poised to attract top tier quality tenants with significant square footage requirements. This bodes well for the building as the submarket sees a tremendous amount of activity in the larger square footage ranges. Federal way is the strongest performing South Puget Sound Submarket. Regional and national tenants consider Federal Way a perfect location for a company headquarters or satellite office.

#### PROFESSIONAL SERVICE FOCUSED SUBMARKET

In a market environment where tech-reliant submarkets face heightened scrutiny, the South Sound region is poised for increased investor interest. Traditionally trading at a discount relative to Bellevue and Seattle, the South Sound market is comprised of traditional tenant uses (financial services, law firms, etc), which is increasingly favored by investors. Strong absorption trends and the resilience of this submarket further solidify its position as an attractive and reliable investment option.





23 MI • 28 MINS

TO DOWNTOWN SEATTLE

26 MI • 35 MINS

TO BELLEVUE

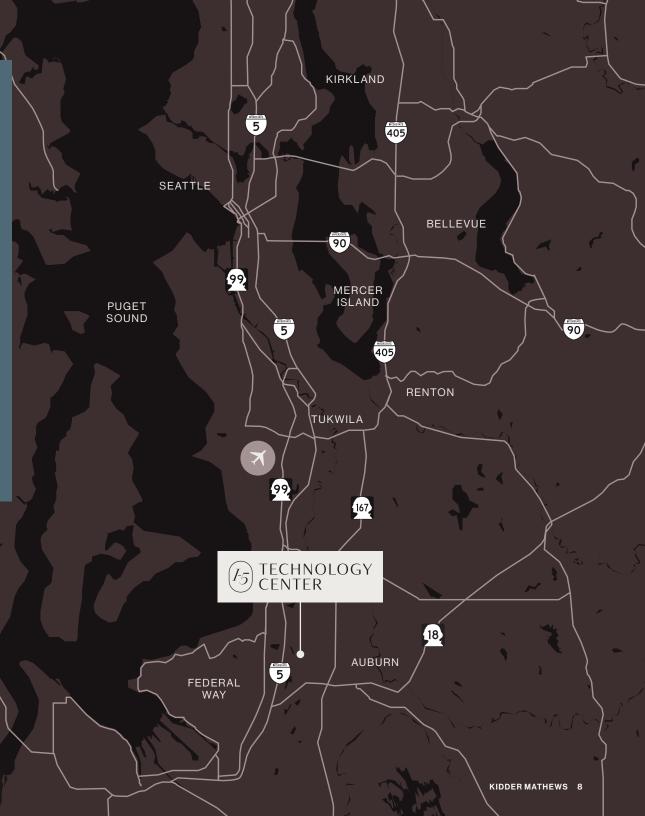
12 MI • 16 MINS

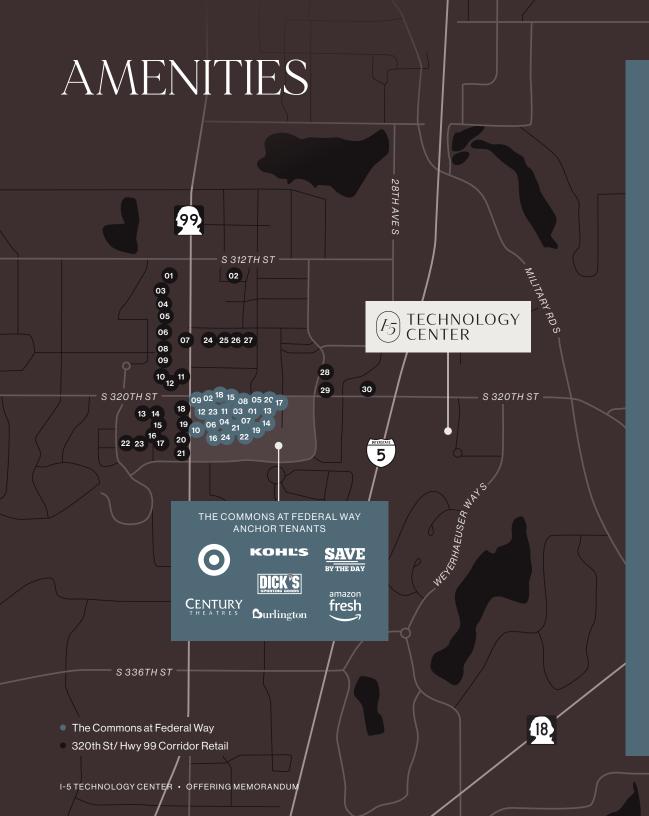
TO TACOMA

12 MI • 16 MINS

TO SEA-TAC INTERNATIONAL AIRPORT

EFFORTLESS \
CONNECTIVITY





#### THE COMMONS AT FEDERAL WAY

<b>D1</b>	Bath & Body Works	02	Applebee's
03	Baskin Robbins	04	Champs Sports
05	Buffalo Wild Wings	06	Famous Footwear
07	Casa De Moda	08	Five Guys
9	Chase Bank	10	Harborstone Credit Union
11	FedEd Office	12	Kpop Nation
13	Happy Lemon	14	Oriental Massage
15	Mama Stortini's	16	Pet Supplies Plus
17	Panera	18	Sleep Number
19	Salon Avida	20	Verizon
21	Taco Madre	22	Yummy Crepe
23	The Table	24	Wetzel's Pretzels

3201H STREET / HWY 99 CORRIDOR							
01	H Mart	02	Walmart				
03	Barnes & Noble	04	85°C Bakery Cafe				
05	Joann's	06	Best Buy				
07	LensCrafters	08	Papa Murphy's				
09	PetSmart	10	Trapper's				
11	Chipotle	12	Wells Fargo				
13	Safeway	14	Old Navy				
15	Michaels	16	Ross				
17	Total Wine & More	18	Bank of America				
19	Chick-fil-a	20	Black Bear Diner				
21	L&L Hawaiian BBQ	22	Safeway				
23	Planet Fitness	24	Daiso				
25	Trader Joe's	26	Crumbl Cookies				
27	T.J. Maxx	28	Ivar's Seafood Bar				
29	Red Lobster	30	Red Robin				

## THE IMAGE & QUALITY COMPANIES DESIRE



Amenity-rich location



Quick, convenient freeway access to I-5 and SR 18



Abundant free parking (5:1,000 SF)



Avanti market in common cafe



24/7 fitness center with lockers and showers



High bay garage/ storage access with available space







# PROPERTY DESCRIPTION



## BUILDING INFORMATION

I-5 Tech is a top-of-its-class concrete and steel construction that exemplifies excellence in design, featuring impressive street appeal, prominent exposure.

Stories	2
Year Contructed	2000
Parking	5/1,000
Shower Facilities	Yes — 2 (1M, 1F)
Occupancy	58.10%
Occupied SF	58,265
Vacant SF	42,030
WALT	3.08 Years
NOI (In Place)	\$764,709

293,798 6.75 100,295

## STRUCTURAL DETAIL

#### **CONSTRUCTION FEATURES**

Construction Type	Two story office building
Foundation	Cast in place concrete
Structural System	Steel framed
Exterior Walls	Brick / glass
Floor Construction	Concrete filled metal decking
Roof	Built - up membrane
Window/Doors	Aluminum frames with dual pane tinted glazing

#### INTERIOR LAYOUT & FINISHES

General Layout	Main entry in front (streetside) and rear (main parking lot) enters into small lobby area with central staircase.
Floor Covering	Either commercial grade vinyl composition tile, carpet, or sheet vinyl with lobby area with central staircase
Interior Walls	Full - height partitions of metal studs and covered with painted gypsum board with vinyl base
Ceilings	Suspended acoustical tile with painted gypsum board accents
Lighting	Mixture of recessed fluorescent and pendant mounted fluorescent light features

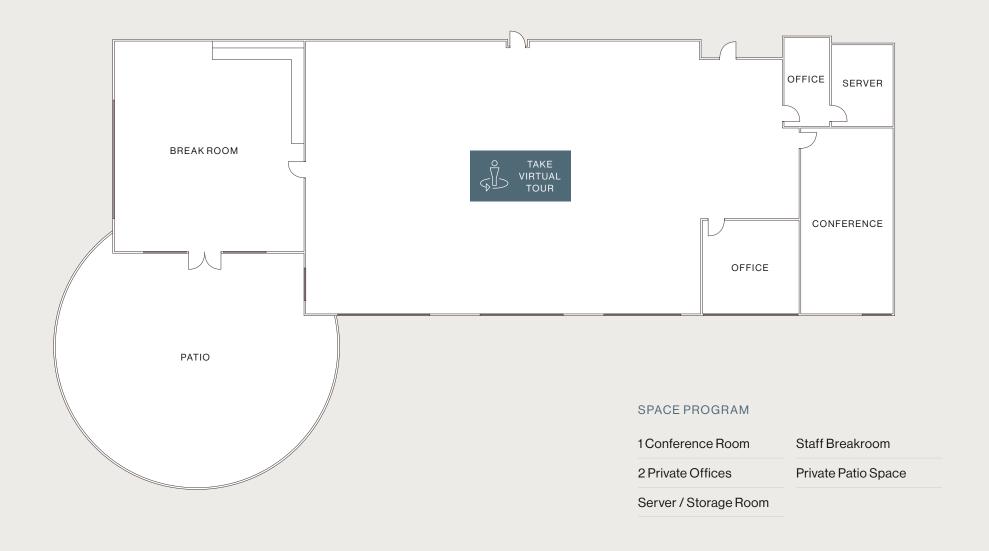






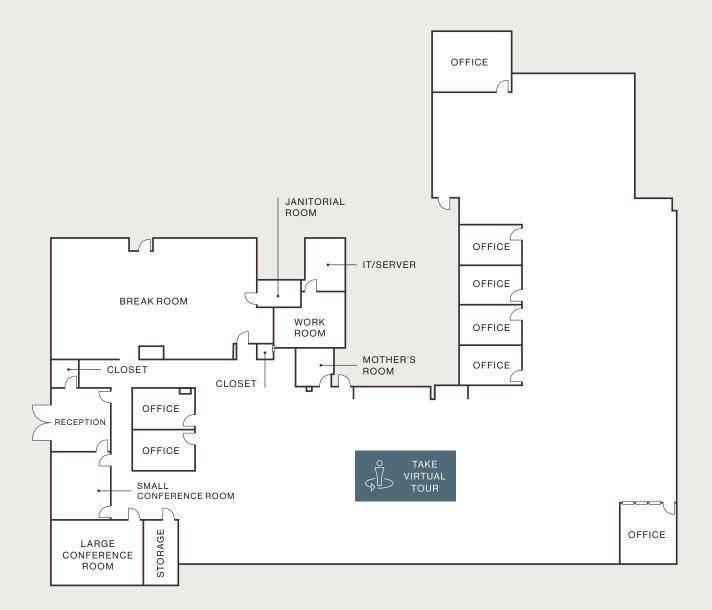
## SUITE 160 · VACANT





## SUITE 200 - VACANT





#### **SPACE PROGRAM**

8 Private Offices

Small Conference Room

Large Conference Room

Work Room

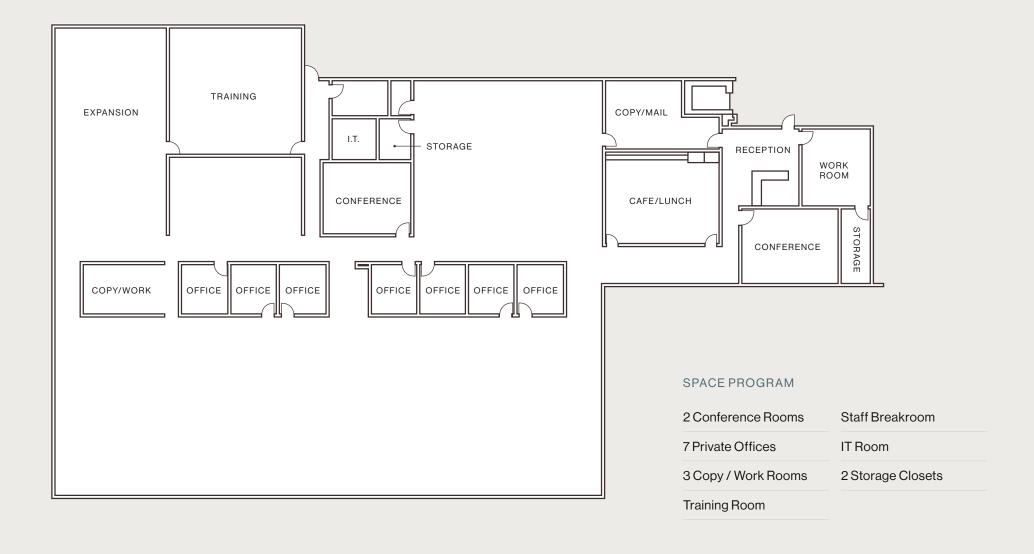
Mother's Room

IT / Server Room

3 Storage / Closets

Spacious Breakroom

## SUITE 288 - VACANT



# FINANCIAL



\$14M

• \$139.59 •

5.66%

ESTIMATED ACTUAL CAP RATE (IN PLACE)

7.26%

PROJECTED YEAR ONE CAP RATE



PRICING RANGE

\$14M LIST PRICE

\$139.59 LIST PRICE PSF

**IMPLIED CAP RATE** 

5.66% IN PLACE 58% OCC.

7.26%

11.55%

YEAR 2

YEAR3

**UNLEVERAGED IRR** 

12.54%

**HOLDING PERIOD** 

**DEBT ASSUMPTION:** 

FIXED RATE DEBT, 7.25%, 25 YEAR AMORT, 50% LTV. DEBT VERIFIED WITH CRUX, JANUARY 2025.

LEVERAGED IRR

15.14%

HOLDING PERIOD (INTEREST RATE 7.25%)

ARGUS MODEL AVAILABLE **UPON CONFIDENTIALITY** AGREEMENT EXECUTION.

100,295 \$764,709

\$980,490

13.67%

\$1,559,297

\$1,845,282



## VALUE-ADD APPROACH

#### SECOND GEN VACANCY

The existing vacancies are second generation, well-built out and universal for the majority of office users. This is keenly important when considering a Value Add acquisition, as the Tenant Improvement costs will be limited given the existing condition of the vacancies.

#### COSMETIC UPGRADES WILL INCREASE RETURNS

Given market trends, most notably the "flight to quality", the aesthetic of an office building is a top priority for prospective tenants. A refresh of the lobby and common areas (paint, carpet and lighting) would reduce the "lease up" time and increase the rental rate. The bones of the building are top tier and with a light refresh, the opportunity for increased returns is evident. I-5 Tech already has amenities on-site including a fitness center and tenant lounge, which are now top priorities among tenants

#### **EXPLOITING MARKET TRENDS**

The Federal Way – East Campus submarket has been the strongest performing submarket in the South Sound over the last few years. Tenant demand has been robust with companies expanding into the market from neighboring urban cores (Seattle, Bellevue & Portland), resulting in significant positive absorption and increased rental rates. This market has been a staple for companies looking to plant a suburban flag in the Northwest.

#### VALUE ADD CASE STUDIES

Federal Way has a proven track record of huge success on Value-Add acquisitions. Over the last several years, the market has seen ten buildings trade to Value Add buyers, those buyers have all had success with current occupancy nearing 95%. I-5 Tech is the highest quality of opportunities to hit the market in recent years, therefore limiting the risk associated with the lease up of the 42% vacancy.

Start Date	April 1, 2025
Holding Period	10 years
Exit Cap Rate	7.88%
Exit Pricing	\$26,608,756
Exit SF Pricing	\$265.30
Estimated Cost of Sale (Including Excise Tax)	3.0%
Market Rent	\$18.00 - \$19.00 PSF, NNN
Rent Increases	3.0%
Rent Growth	Year 1- 6.66%, 3.00% thereafter
Expense Growth	3.00%
TI: New/Renew	\$60 / \$10
Free Rent: New	3 Months – 6 Months
Free Rent: Renew	None
Expenses	NNN
Downtime	9 Months
Lease Term	5 Years – 10 Years
Leasing Commissions	\$7.50/SF
Vacancy Rate	5.0%
Debt Assumptions	50% LTV, 7.25%, 25 yr amort.
Renewal Probability	75%
Existing Lease-Up	6-12 months

I-5 TECHNOLOGY CENTER • OFFERING MEMORANDUM KIDDER MATHEWS 20

## 10-YEAR CASH FLOW ANALYSIS

	Apr 2026	Apr 2027	Apr 2028	Apr 2029	Apr 2030	Apr 2031	Apr 2032	Apr 2033	Apr 2034	Apr 2035	Apr 2036	Total
RENTAL REVENUE												
Potential Base Rent	\$1,786,345	\$1,857,641	\$1,911,255	\$1,963,098	\$2,011,650	\$2,068,621	\$2,161,129	\$2,225,043	\$2,289,371	\$2,355,608	\$2,465,580	\$23,095,340
Absorption & Turnover Vacancy	(345,922)	(31,135)	0	(110,070)	0	0	(69,055)	(29,269)	0	0	(93,640)	(679,090)
Free Rent	(\$215,781)	(\$186,808)	\$0	(\$106,002)	\$0	\$0	(\$51,791)	(\$18,293)	\$0	\$0	(\$17,558)	(\$596,233)
Scheduled Base Rent	\$1,224,643	\$1,639,698	\$1,911,255	\$1,747,026	\$2,011,650	\$2,068,621	\$2,040,283	\$2,177,481	\$2,289,371	\$2,355,608	\$2,354,381	\$21,820,017
Total Tenant Revenue	\$1,224,643	\$1,639,698	\$1,911,255	\$1,747,026	\$2,011,650	\$2,068,621	\$2,040,283	\$2,177,481	\$2,289,371	\$2,355,608	\$2,354,381	\$21,820,017
OTHER REVENUE												
Total Expense Recoveries	\$792,229	\$1,035,629	\$1,093,926	\$1,040,156	\$1,146,497	\$1,180,793	\$1,169,275	\$1,232,300	\$1,291,137	\$1,329,799	\$1,307,530	\$12,619,269
Total Other Tenant Revenue	\$792,229	\$1,035,629	\$1,093,926	\$1,040,156	\$1,146,497	\$1,180,793	\$1,169,275	\$1,232,300	\$1,291,137	\$1,329,799	\$1,307,530	\$12,619,269
Total Tenant Revenue	\$2,016,872	\$2,675,327	\$3,005,181	\$2,787,181	\$3,158,147	\$3,249,414	\$3,209,558	\$3,409,782	\$3,580,507	\$3,685,407	\$3,661,911	\$34,439,287
Potential Gross Revenue	\$2,016,872	\$2,675,327	\$3,005,181	\$2,787,181	\$3,158,147	\$3,249,414	\$3,209,558	\$3,409,782	\$3,580,507	\$3,685,407	\$3,661,911	\$34,439,287
Effective Gross Revenue	\$2,016,872	\$2,675,327	\$3,005,181	\$2,787,181	\$3,158,147	\$3,249,414	\$3,209,558	\$3,409,782	\$3,580,507	\$3,685,407	\$3,661,911	\$34,439,287
OPERATING EXPENSE	ES											
Utilities	\$371,047	\$398,849	\$412,394	\$419,346	\$437,509	\$450,634	\$460,753	\$476,556	\$492,420	\$507,193	\$517,797	\$4,944,499
Landscaping & Janitorial	\$144,613	\$155,448	\$160,727	\$163,437	\$170,516	\$175,631	\$179,575	\$185,734	\$191,917	\$197,674	\$201,807	\$1,927,080
Maintenance	\$165,831	\$178,257	\$184,310	\$187,417	\$195,535	\$201,401	\$205,923	\$212,986	\$220,076	\$226,678	\$231,418	\$2,209,831
Insurance	\$41,236	\$42,473	\$43,747	\$45,060	\$46,411	\$47,804	\$49,238	\$50,715	\$52,237	\$53,804	\$55,418	\$528,142
Real Estate Taxes	\$159,233	\$164,010	\$168,930	\$173,998	\$179,218	\$184,595	\$190,133	\$195,837	\$201,712	\$207,763	\$213,996	\$2,039,424
Management Fee	\$60,506	\$80,260	\$90,155	\$83,615	\$94,744	\$97,482	\$96,287	\$102,293	\$107,415	\$110,562	\$109,857	\$1,033,178
Other Recoverable	\$69,036	\$71,107	\$73,240	\$75,438	\$77,701	\$80,032	\$82,433	\$84,906	\$87,453	\$90,076	\$92,779	\$884,199
Other Non-Recoverable	\$24,879	\$25,625	\$26,394	\$27,186	\$28,002	\$28,842	\$29,707	\$30,598	\$31,516	\$32,461	\$33,435	\$318,645
Total Operating Expenses	\$1,036,382	\$1,116,030	\$1,159,899	\$1,175,496	\$1,229,635	\$1,266,420	\$1,294,047	\$1,339,625	\$1,384,745	\$1,426,212	\$1,456,507	\$13,884,998
Net Operating Income	\$980,490	\$1,559,297	\$1,845,282	\$1,611,685	\$1,928,511	\$1,982,993	\$1,915,511	\$2,070,156	\$2,195,762	\$2,259,195	\$2,205,404	\$20,554,288
LEASING COSTS Tenant Improvements	\$1,415,700	\$1,139,283	\$0	\$755,195	\$0	\$0	\$473,785	\$211,969	\$0	\$0	\$160,625	\$4,156,556
Leasing Commissions	\$201,697	\$184,323	\$0	\$212,924	\$0	\$0	\$133,582	\$43,713	\$0	\$0	\$45,287	\$821,527
Total Leasing Costs	\$1,617,397	\$1,323,606	\$0	\$968,118	\$0	\$0	\$607,367	\$255,682	\$0	\$0	\$205,912	\$4,978,083

## 10-YEAR CASH FLOW ANALYSIS

	Apr 2026	Apr 2027	Apr 2028	Apr 2029	Apr 2030	Apr 2031	Apr 2032	Apr 2033	Apr 2034	Apr 2035	Apr 2036	Total
CAPITAL EXPENDITURES												
Capital Reserve	\$10,030	\$10,330	\$10,640	\$10,960	\$11,288	\$11,627	\$11,976	\$12,335	\$12,705	\$13,086	\$13,479	\$128,456
Capital Expenditures	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000
Total Capital Expenditures	\$260,030	\$10,330	\$10,640	\$10,960	\$11,288	\$11,627	\$11,976	\$12,335	\$12,705	\$13,086	\$13,479	\$378,456
Total Leasing & Capital Costs	\$1,877,427	\$1,333,937	\$10,640	\$979,078	\$11,288	\$11,627	\$619,342	\$268,017	\$12,705	\$13,086	\$219,391	\$5,356,539
Cash Flow Before Debt Service	(\$896,937)	\$225,361	\$1,834,642	\$632,608	\$1,917,223	\$1,971,367	\$1,296,168	\$1,802,139	\$2,183,057	\$2,246,108	\$1,986,013	\$15,197,749
DEBT SERVICE												
Interest Debt Services	\$486,985	\$479,524	\$471,505	\$462,882	\$453,615	\$443,653	\$432,944	\$421,432	\$409,057	\$395,755	\$0	\$4,457,352
Principal Debt Services	\$99,535	\$106,996	\$115,014	\$123,638	\$132,905	\$142,867	\$153,575	\$165,088	\$177,463	\$190,765	\$0	\$1,407,846
Total Debt Service	\$586,520	\$586,520	\$586,519	\$586,520	\$586,520	\$586,520	\$586,519	\$586,520	\$586,520	\$586,520	\$0	\$5,865,198
Cash Flow After Debt Service	(\$1,483,457)	(\$361,159)	\$1,248,123	\$46,088	\$1,330,703	\$1,384,847	\$709,649	\$1,215,619	\$1,596,537	\$1,659,588	\$1,986,013	\$9,332,551
Cash Flow Available for Distribution	(\$1,483,457)	(\$361,159)	\$1,248,123	\$46,088	\$1,330,703	\$1,384,847	\$709,649	\$1,215,619	\$1,596,537	\$1,659,588	\$1,986,013	\$9,332,551

## LOCATION & MARKET



## Q4 2024 FEDERAL WAY INSIGHTS

4.6M

INVENTORY SF

495,289

VACANTS

10.81%

VACANCY RATI

\$19.00

AVG NNN RATE FOR CLASS-A PROPERTIES

\$15.00

AVG NNN RATE FOR CLASS-B PROPERTIES

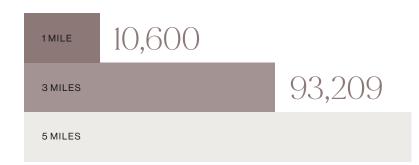
6.66%

ANNUAL RENT GROWTH



### DEMOGRAPHICS

#### **ESTIMATED POPULATION 2024**



238,180

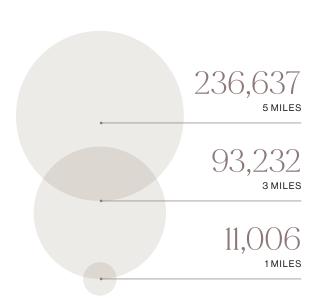
#### FEDERAL WAY OFFICEABSORPTION



150,000 SF

of office space has been leased over the past 18 months

#### **POPULATION** FORECAST 2029



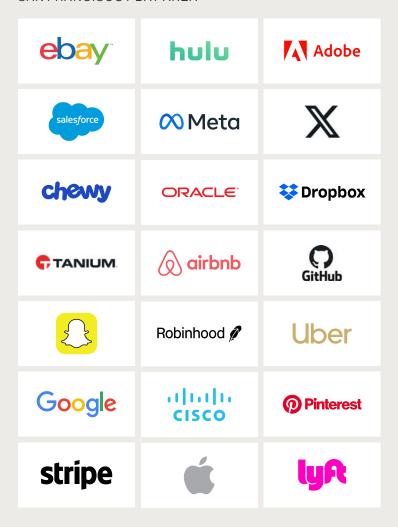
#### AVERAGE HOUSEHOLD INCOME 2024



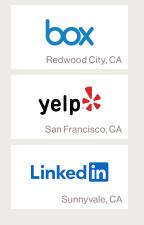
## **ESTIMATED EMPLOYEES 2024** 76,024 5 MILES 36,881 3 MILES 4,670 1 MILE

## TENANT MIGRATION TO THE PUGET SOUND REGION

#### SAN FRANCISCO / BAY AREA



#### TENANTS TO TRACK



#### **MIDWEST**



#### **EAST COAST**







#### NOTABLE LOCATION & EMPLOYMENT STATISTICS

4,153,700 population

Largest metro area in the state

5th largest metro in the West

15th largest metro in the U.S.

\$151,084 average household income for 2023

amazon

**EMPLOYEES** 



58,400 **EMPLOYEES** 



51,849 **EMPLOYEES** 



24,500 **EMPLOYEES** 



60,244 **EMPLOYEES** 



22,103 **EMPLOYEES** 



22,771 **EMPLOYEES** 

Sources: WA Dept of Finance, US Census Data, Bureau of Labor Statistics, ESRI, PSBJ

**EMPLOYEES** 

I-5 TECHNOLOGY CENTER . OFFERING MEMORANDUM

## COMPANIES HEADQUARTERED IN PUGET SOUND REGION

**TECHNOLOGY** 











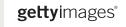














LIFE SCIENCE









RETAIL













LOGISTICS





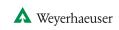




OTHER













# TENANT OVERVIEW





180 Wealth Advisors' mission is to leverage our collective wisdom to help clients successfully navigate the complicated and volatile financial markets, and develop customized, transformational wealth management solutions.

Through its business, Orano intends to contribute to the fight against global warming by improving access to competitive, low-carbon electricity for all, to the preservation of resources through recycling and to health through nuclear medicine, notably in the fight against cancer. These major challenges of our century are central to our purpose and strategic vision.

Humana is a Medicare Advantage HMO, PPO and PFFS organization and a stand-alone prescription drug plan with a Medicare contract. Humana is also a Coordinated Care plan with a Medicare contract and a contract with the state Medicaid program Enrollment in any Humana plan depends on contract renewal.

At Collins Aerospace, we're working side-by-side with our customers and partners to dream, design and deliver solutions that redefine the future of our industry. We're reaching across markets, disciplines and boundaries to develop new and more advanced technologies. And, together, we're making the most powerful concepts in aerospace a reality.

We provide workplaces by constructing, managing, and preserving government buildings and by leasing and managing commercial real estate. Our acquisition solutions offer private sector professional services, equipment, supplies, and IT to government organizations and the military. We promote management best practices and efficient government operations through the development of governmentwide policies.

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