OFFERING MEMORANDUM

# MAPLE BLOCK BUILDING

1051, 1053 AND 1055 N. STATE STREET BELLINGHAM, WA 98225

EXCLUSIVELY LISTED BY:

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**COMPASS** 



# MAPLE BLOCK BUILDING

1051, 1053 & 1055 N. STATE STREET BELLINGHAM, WA 98225



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**COMPASS** 

EXCLUSIVE OFFERING MEMORANDUM

# IMPORTANT DISCLOSURES

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By accepting this Memorandum, you agree to the above terms and conditions.





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# O1 INVESTMENT OVERVIEW

THE OFFERING

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS



## THE OFFERING

The iconic Maple Block Building offers a mix of Commercial and Residential uses. Featuring 6 residential units on the top floor, on the street level: a beloved restaurant and a tattoo parlor with professional rooms to rent for wellness professionals, and the basement features a small brewery and tasting room and coveted storage.

PROPERTY ADDRESSES

1051, 1053 &1055 N. State St. Bellingham, WA 98225

PARCEL NUMBER

3803301320010000

BUILDING GROSS AREA SQ FT

13,377 indoor + 895 patio, 750 side alley

LOT SIZE SQ FT

8,286

**ASKING PRICE** 

\$2,230,000

PRICE/SQ FT

\$166.70

CAP RATE

6.85%











# PROPERTY SUMMARY

Centrally located in Bellingham's bustling downtown area, the Maple Block Building offers a unique blend of commercial and residential uses within its 13,377 saft structure. The top floor features six residential units, currently rented well below market value, offering significant upside potential. The street level consists of a beloved **turn-key** restaurant (offered with sale), complete with equipment, recipes, and an excellent reputation, as well as a tattoo parlor with rooms available to rent for wellness professionals. The basement includes a small brewery and tasting room, along with coveted **storage space** and 2 alley parking spots. Situated in a historic, walkable downtown neighborhood with plentiful street and lot parking nearby, this well-maintained building is zoned **Commercial Core**, allowing for a variety of legal uses. With long-term commercial tenants and the potential to increase rents, this property represents an excellent investment opportunity.

#### **HIGHLIGHTS**

- 6 Residential units with 0% vacancy
- Long term commercial tenants
- · Historic, Walkable Downtown Neighborhood
- Commercial Core = <u>variety of legal uses</u>
- Street Level turn-key Restaurant available with equipment, recipes and excellent reputation
- Plentiful street parking nearby
- Well Maintained
- Potential to increase rents
- South alley part of parcel could be developed

## INVESTMENT HIGHLIGHTS

Zoning for the Maple Block Building is Commercial Core (CC). The commercial core area is intended to be the most densely developed area within the downtown district with the highest concentration of employment, services, entertainment and housing. The wide range of land uses including retail, office, recreation, public facilities, parks and open space are supported by well-developed transit and pedestrian facilities.

Chart of permitted uses can be found here:

https://bellingham.municipal.codes/BMC/20.37.520





1051, 1053 &1055 N. STATE ST, BELLINGHAM, WA 98225



COMMERCIAL CORE



BUILDING SQUARE FOOTAGE: 13,377 +PATIO (895) AND SIDE ALLEY (750)



LOT SIZE: 8276 SQ FT

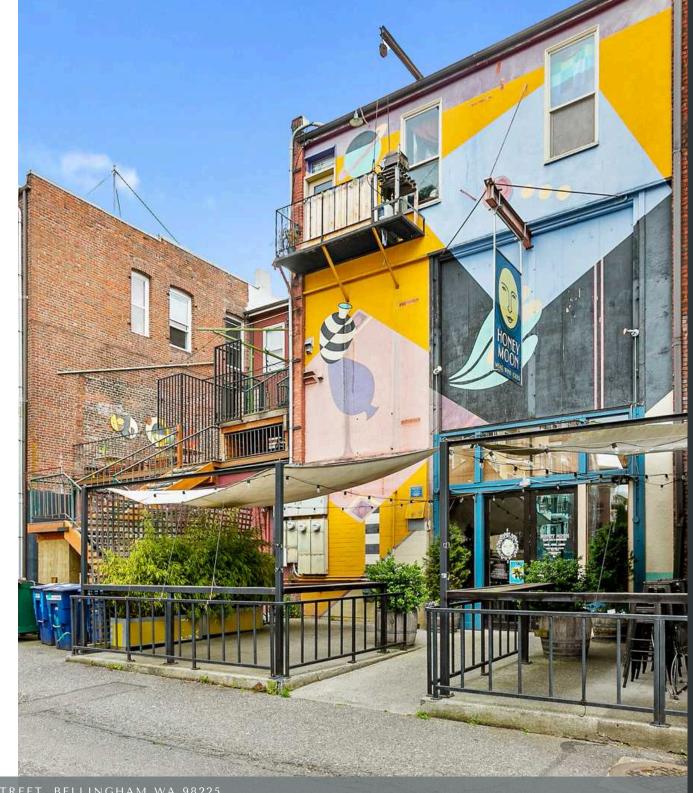


**ASKING PRICE: \$2,230,000** 

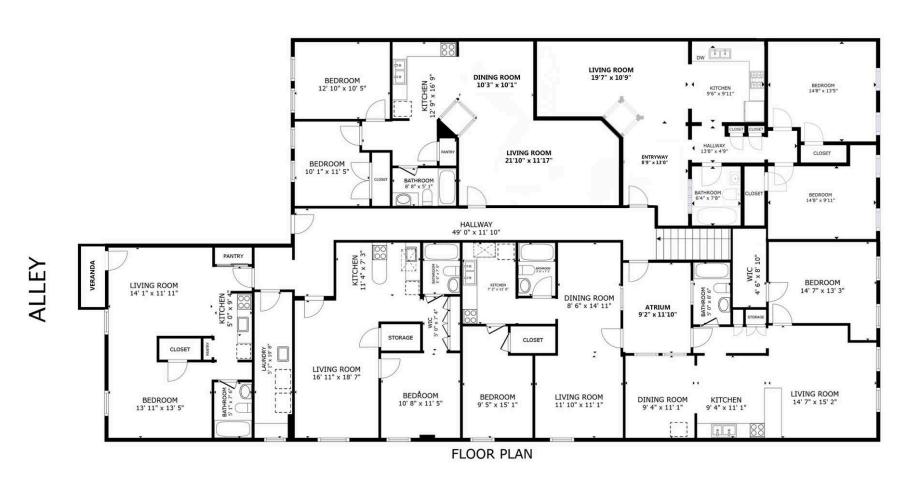


CAP RATE 6.17%

02 FLOOR PLANS



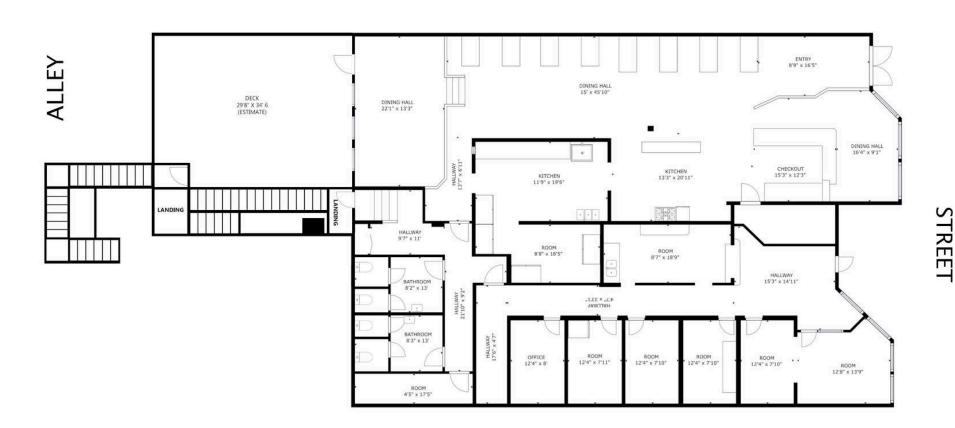
## FLOOR PLAN: TOP FLOOR RESIDENTIAL



LINK TO 3D TOUR: SUITE 201

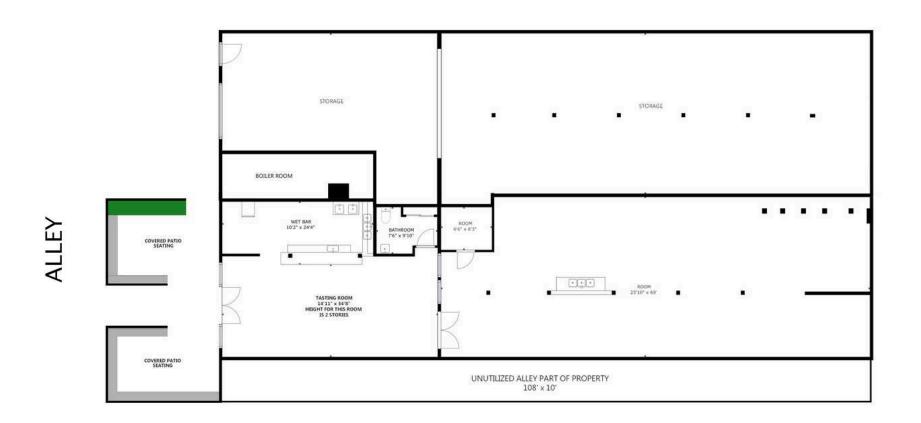
LINK TO 3D TOUR: SUITES 202-206

# FLOOR PLANS: STREET LEVEL COMMERCIAL



LINK TO 3D TOUR: STREET LEVEL

# FLOOR PLANS: BASEMENT LEVEL COMMERCIAL & WAREHOUSE



LINK HERE TO 3D TOUR: BASEMENT LEVEL

03
PROPERTY
PHOTOS

**CLICK HERE FOR ALL PHOTOS** 





































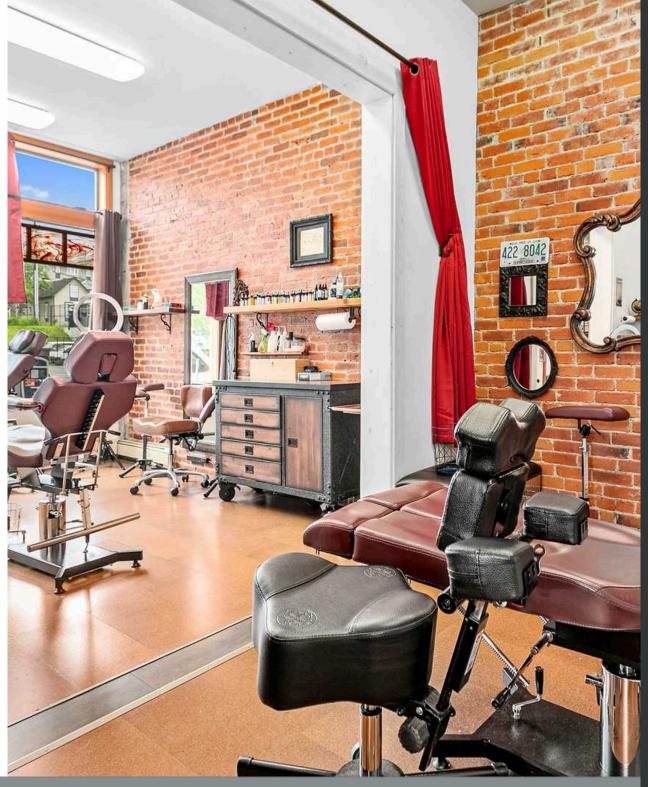






# 04 FINANCIAL OVERVIEW

FINANCIAL SUMMARY
RENT ROLL



# RENT ROLL: RESIDENTIAL (TOP FLOOR)

	ТҮРЕ	SIZE	LEASE TO	MONTHLY RENT (CURRENT)	ANNUAL RENT (CURRENT)	MONTHLY RENT (MARKET)	ANNUAL RENT (MARKET)
UNIT #201	Residential	2 bed/1 bath	Month to Month	\$1,800	\$21,600	\$1,800	\$21,600
UNIT #202	Residential	2 bed/1 bath	Month to Month	\$1,370	\$16,440	\$1,800	\$21,600
UNIT #203 Tennant moving out in July 2025	Residential	1 bed/1 bath	Month to Month	\$1000	\$11,520	\$1,500	\$18,000
UNIT #204	Residential	1 bed/1 bath	Month to Month	\$1,400	\$16,200	\$1,500	\$18,000
UNIT #205	Residential	1 bed/1 bath	Month to Month	\$1,500	\$17,400	\$1,500	\$18,000
UNIT #206	Residential	Studio	Month to Month	\$1,000	\$12,000	\$1,200	\$14,400
RESIDENTIAL USE TOTAL:		4460 sq ft		\$8,070	\$96,840	9,300	\$111,600

# RENT ROLL: COMMERCIAL (STREET AND BASEMENT LEVELS)

	ТҮРЕ	SQUARE FOOTAGE	MONTHLY RENT (ACTUAL)	ANNUAL RENT (ACTUAL)	MONTHLY RENT (MARKET)	<b>ANNUAL</b> RENT (MARKET)
STORY TATOO 1051 State	Services New 5 year lease with 3% annual increases to rent	1445	\$1,700 + NNN	\$20,400 +NNN	\$1686	\$20,232
BORDERTOWN MEXICAN GRILL 1055 State	Restaurant New 5 year Lease with 5 year option after that.	Indoor space: 2120 Deck: 895	2120 \$3,500 + NNN \$42,000 +NNN \$3500		\$3500	\$42,000
HONEY MOON 1053 State	Brewery and Bar Month to Month	2678	\$2,500	\$30,000+ Utilities	\$2,678	\$32,136
WAREHOUSE	Warehouse Currently utilized for storage by Honey Moon	2428	not rented	not rented	\$2428	\$29,136
UNUSED ALLEY	Storage	750	not rented	not rented	\$450	\$5,400
COMMERCIAL USE TOTAL		8671 +895 Deck +1077 Alley	\$7,700	\$92,400	\$10,742	\$128,904
RESIDENTIAL USE TOTAL		4460	\$8,070	\$96,840	\$9300	\$111,600
BUILDING TOTAL	Mixed Use	13,377 indoor 1645 Outdoor	\$15,770	\$189,240	\$18,393	\$240,504

# FINANCIAL SUMMARY

#### **OPERATING EXPENSES**

	CURRENT
Property Tax	\$13,163
Insurance	\$2,947
Utilities	\$16,920
Alarm Monitoring	\$486
Repairs & Misc.	\$2,906
Operating Expenses	\$36,422

#### NOI (ACTUAL)

Income	\$189,240
Expenses	\$36,422
Net Operating Income	\$152,818

#### CAP RATE

Price	\$2,230,000
NOI	\$152,818
Cap Rate	6.85%



# 05 COMPARABLES

LEASE COMPARABLES
SALE COMPARABLES



#### COMMERCIAL LEASE COMPARABLES



MAPLE BLOCK BUILDING 1051, 53 & 55 STATE ST. BELLINGHAM



FAIRHAVEN PROPERTIES 1115-0 HARRIS AVE BELLINGHAM



MCKENZIE SQUARE 1440-0 10TH ST BELLINGHAM



FAIRHAVEN PLAZA 3105-3125 OLD FAIRHAVEN PKWY BELLINGHAM

Available Sq. Ft.	9,566	Available Sq. Ft.	2,500	Available Sq. Ft.	2,250	Available Sq. Ft.	2,467
\$/Sq. Ft./Yr	\$13 (pro forma rents)	\$/Sq. Ft./Yr	\$28	\$/Sq. Ft./Yr	\$36	\$/Sq. Ft./Yr	\$28
NNN expenses	N/A	NNN expenses	\$3.77/sqft/yr	NNN expenses	N/A	NNN expenses	\$5.39/sqft/yr
Notes	Prime, walkable downtown location with CC zoning for maximum variety legal uses. Long term tenants. 0% vacancy residential. Built 1903	Notes	1929 freestanding brick building in commercial core of Fairhaven. Home to various retail stores over the years. Basement and ground level.	Notes	Retail or office space. Ground floor, Private entrance, shared bathrooms and kitchen. Built in 2005.	Notes	Large lobby with several exam rooms and private restrooms. Location near I-5 exit. Built in 1995

#### SALES COMPARABLES



MAPLE BLOCK BUILDING 1051, 53 & 55 STATE ST. BELLINGHAM



KNIGHTS OF PATHIAS BLDG 1208 11TH ST. BELLINGHAM



MCKENZIE SQUARE 1440-0 10TH ST BELLINGHAM



FAIRHAVEN PLAZA
3105-3125 OLD FAIRHAVEN PKWY
BELLINGHAM

List Price	\$2.230,000	List Price	2,550,000	Price	\$1,825,000	Price	\$11,000,000
Status	Active Now	Status	Active Now	Date Sold	2018	Date Sold	2019
Building Sq. Ft.	13,377	Building Sq. Ft.	20,000	Building Sq. Ft.	7598	Building Sq. Ft.	66,325
Price/ Sq. Ft.	\$166	Price/ Sq. Ft.	\$128 *	Price/ Sq. Ft.	\$244	Price/ Sq. Ft.	\$165
Notes	Convenient downtown B'ham location with CC zoning for maximum variety legal uses. Long term tenants w/ loyal patrons. Built 1903	Notes	*2 floors in need of total renovation. Downtown Fairhaven historic building with two floors used as commercial, Built 1891.	Notes	Fairhaven commercial zone, current use is office and professional services.	Notes	Similar location in B'ham commercial core. Historic building. Most tenants offer professional services, and office space.

# 06

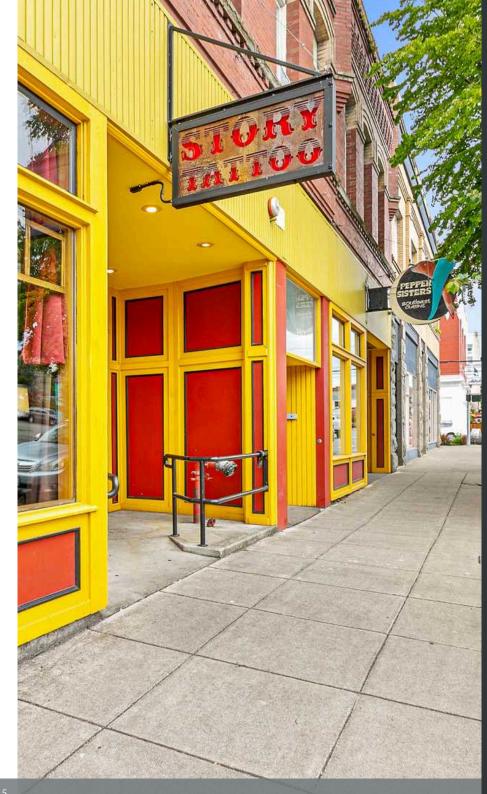
# AREA OVERVIEW & BUILDING HISTORY

AREA OVERVIEW

NEARBY AMENITIES

DEMOGRAPHICS

BUIDLING HISTORY



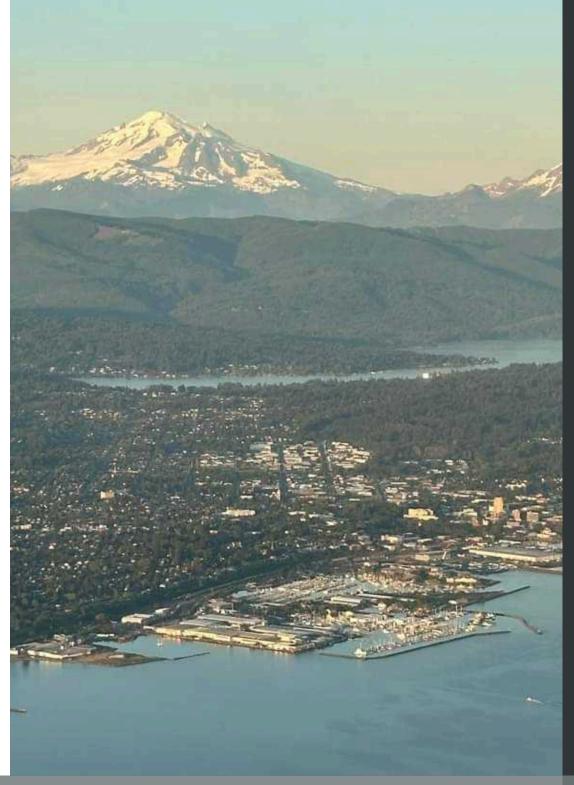
EXCLUSIVE OFFERING MEMORANDUM

## AREA OVERVIEW

#### BELLINGHAM, WA

Currently, the city of Bellingham has approximately 93,896 inhabitants. Its top 3 employers are St. Joseph's Hospital, Lummi Nation, and Western Washington University. 45% of its inhabitants have a Bachelor's degree or higher level of education.

Nestled midway between Seattle, WA and Vancouver, BC, and home to the Bellingham International Airport, the Port of Bellingham, the southern terminus for the Alaska Marine Highway System and a terminal for the Amtrack Cascades, it serves as a hub of travel, education, arts and commerce. Bellingham is the northernmost American city with a population of more than 90,000 people



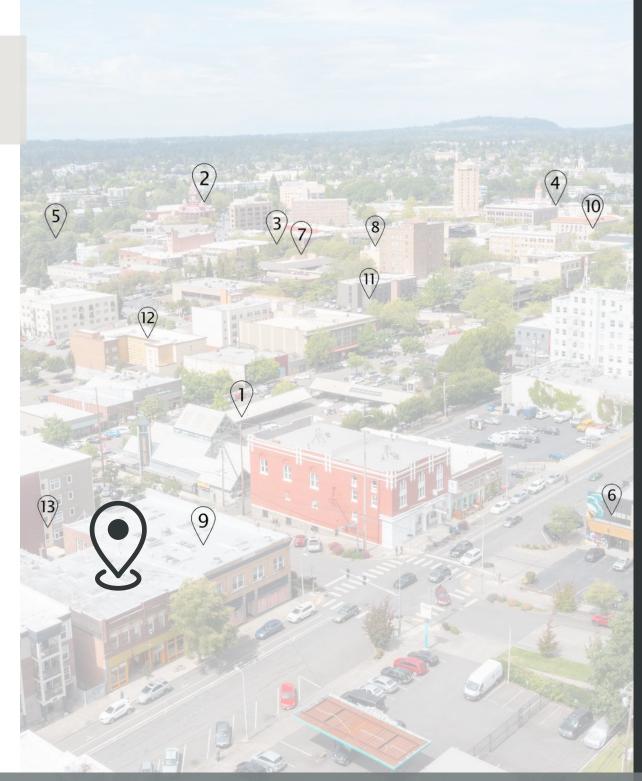
# NEARBY AMENITIES

- 1 Farmer's Market
- 2 Whatcom Museum
- 3 Pickford Cinema & Spark
  Museum of Electricity
- 4 Mt Baker Theater
- 5 Maritime Heritage Park
- 6 Industrial Credit Union
- 7 Mindport Exhibits
- 8 City Parkade
- 9 B'ham Arts Academy for Youth
- 10 Whatcom Museum Lightcatcher Building
- 11 Hotel Leo
- 12 Trek Bicycle Shop
- 13 Trailhead to Boulevard Park& Fairhaven shops

LINK TO DETAILED

COMMERCIAL CORE MAP

SHOWING NEARBY PARKING



#### DEMOGRAPHICS

	98225	B'HAM CCD	WHATCOM	
MEDIAN AGE	31.4	36,3	38.2	
MEDIAN HH INCOME	\$61,679	\$70,978	\$79,220	
MEDIAN PROPERTY VALUE	\$801,000	\$800,500	\$622,500	
EMPLOYED POPULATION	59.6%	61.1%	60.7%	

#### CITY OF BELLINGHAM



\$64,026 MEDIAN HH INCOME



\$730,000 MEDIAN PROPERTY VALUE



61.5% EMPLOYED POPULATION



33.7 MEDIAN AGE



Before the first wave of European settlers reached the area, the coastal areas around Bellingham Bay and the surrounding islands had been inhabited for thousands of years by Coastal Salish Peoples. The area that is current day downtown Bellingham was settled starting in the late 1800's, and the Maple Block Building was built in 1903. Many buildings of the same vintage make up the cherished historical charm of the downtown core of Bellingham, and nearby residential neighborhoods boast a similar old-world appeal.

#### MAPLE BLOCK BUILDING

Built in 1903, The first tenant of the Maple Block was Merrin Wall Paper floor. The upper floor was rented as furnished rooms, by the day or week for "50 cents and up." Subsequent tenants of the building included a funeral parlor and the Union Automobile Company, one of Bellingham's first car dealers. The building was also used as the terminal of the Ferndale & Deming Stage Line and the Lynden Stage Company. From 1956 to 1976, Morse Hardware's glass department occupied the first floor. The Pyramid Image Lab was a later tenant.



## **OUR TEAM**



CORKY **BOOZÉ**MANAGING BROKER

Corky has an extensive background in commercial real estate and understands what's important to investors. As owner and managing broker of The Boozé Group (a division of Keller Williams Western Realty), he is poised to leverage his extensive network of opportunities and contacts to help you achieve your investment goals.

Call: (360) 393-0579



MATTIE MACK BROKER

Mattie is a valuable member of The Boozé Group and she is certain to assist you in finding the answers you require. She is organized, focused, and displays both rapid comprehension and excellent instincts. Mattie excels at advancing projects and achieving the desired results.

Call: (360) 512-7855



SAMANTHA **ROEDER** BROKER

Samantha is a valuable member of our team and heads up the marketing for this project.

Affiliated with Compass Realty, she brings her experience in real estate as a strategic thinker, a team player, and a focused organizer. Samantha exceeds expectations and consistently achieves success.

Call: (360) 305-9226



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### **COMPASS**

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