

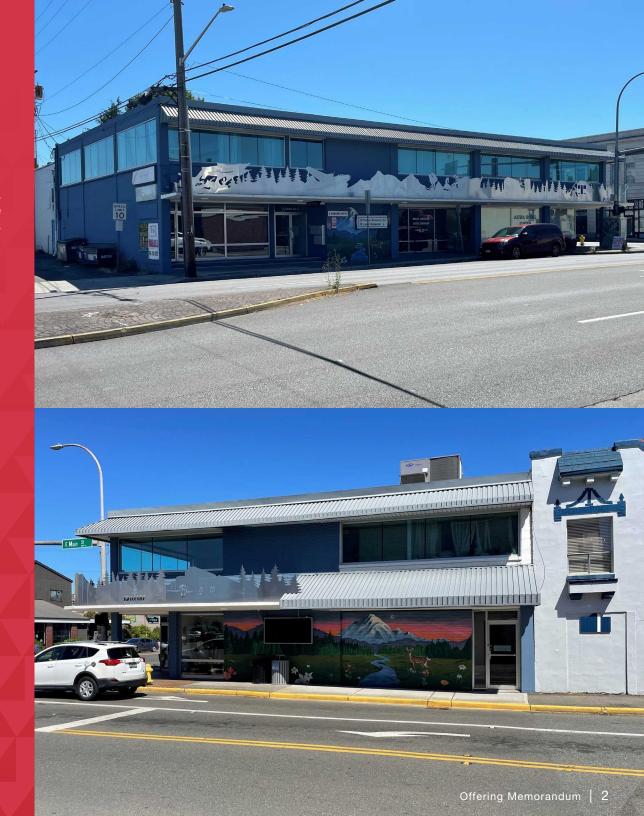
# Offering Summary

NAI Puget Sound Properties is please to present for sale a 10,900 SF retail/office investment property in Auburn, WA. The fully leased building consists of three ground floor retail units with eight small office units above. The current cashflow offers an attractive return for an investor with significant upside potential based on the below market office rents.



ADDRESS	2 Auburn Way N Kent, WA
CURRENT CAP RATE	6.54%
PROFORMA CAP RATE	8.22%
BUILDING SIZE	10,900 SF
\$/SF BUILDING	\$174
ZONING	DUC
YEAR BUILT/RENO'D	1956/2020
CONSTRUCTION CLASS	Masonry
HEATING/COOLING	Rooftop Heat Pumps (4)







### + STABILIZED INVESTMENT WITH UPSIDE

The property offers an attractive 6.54% current cap rate with an 8.22% cap rate at market rents. Some of the rents on the office units are 50% +/- below market.

## + SMALL, EASY-TO-LEASE UNITS

The average size of the office units is only about 450 SF, making these units extremely easy to lease and at higher rental rates that competing larger spaces.

### + PRIME MAIN STREET LOCATION

The property is ideally located on the signalized corner of Main Street and Auburn Way, a high-profile retail location with tremendous visibility. The location also offers tenants proximity to the amenities and restaurants along Main Street. Data shows the 1 mile trade area captures nearly 100,000 daytime visitors, and up to 243,000 within a 5 mile radius—excellent exposure for retail use.

#### + EXCELLENT TRAFFIC FLOW

Located along Auburn Way N between SR 18 and Highway 167, the site sees roughly 31,000 vehicles/day on Auburn Way North.

## Financial Analysis

## Operating Data

	CURRENT	PROFORMA
Scheduled Lease Income	\$175,644	\$207,480
NNN Charges		
Effective Gross Income	\$175,644	\$207,480
Expenses	(\$51,774)	(\$51,774)
Net Operating Income	\$123,870	\$155,706

## Expenses

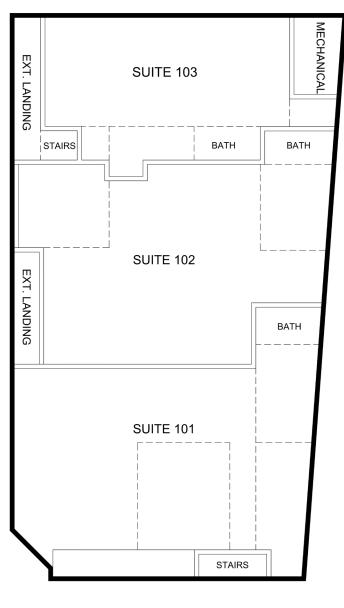
			1
Taxes:	\$19,072	2025 actual	,
Insurance:	\$2,496	2024 actual	
Repair & Maint.	\$7,481	2025 actual - prorated for 12 months	
Janitorial (Common Areas):	\$2,820	2024 actual	
Water/Sewer/Garbage/Recycling:	\$5,816	2024 actual	
Electricity:	\$14,089	2025 actual - prorated for 12 months	
Total Expenses	\$51,774		
Expenses Per SF	\$4.75		
			- /

## Rent Roll

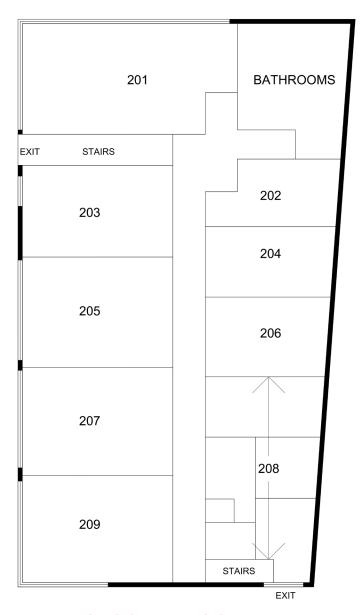
Unit #	Tenant	SF	%	Lease Start	Ехр	\$	\$/SF	Market Rent	PF \$/SF
101	Gifts&Collectables	1,850	22%	2024	11/30/25	\$4,223	\$27.39	\$4,316.67	\$28.00
102	Employment Agency	1,580	19%	1995	MTM	\$3,500	\$26.58	\$3,686.67	\$28.00
103	Beauty Salon	900	11%	2021	7/31/27	\$2,100	\$28.00	\$2,100.00	\$28.00
201	Clothes Designer	700	8%	2024	11/30/25	\$1,004	\$17.21	\$1,283.33	\$22.00
202	Vacant	175	2%					\$320.83	\$22.00
203	Com'l Trucking	375	5%	2020	MTM	\$660	\$21.12	\$687.50	\$22.00
204	Massage Therapy	260	3%	2013	MTM	\$520	\$24.00	\$476.67	\$22.00
205	Com'l Trucking	500	6%	2020	MTM	\$479	\$11.50	\$916.67	\$22.00
206	Prof Photo Studio	260	3%	2013	MTM	\$405	\$18.69	\$476.67	\$22.00
207	Com'l Trucking	475	6%	2020	MTM	\$426	\$10.76	\$870.83	\$22.00
208	Prof Photo Studio	700	8%	2013	MTM	\$345	\$5.91	\$1,283.33	\$22.00
209	Web Services Consultant	475	6%	2025	1/31/26	\$975	\$24.63	\$870.83	\$22.00
		8,250	100%			\$14,637	\$21.29	\$17,290	\$25.15

Current: \$175,644 ProForma Rent \$207,480

## Floor Plans

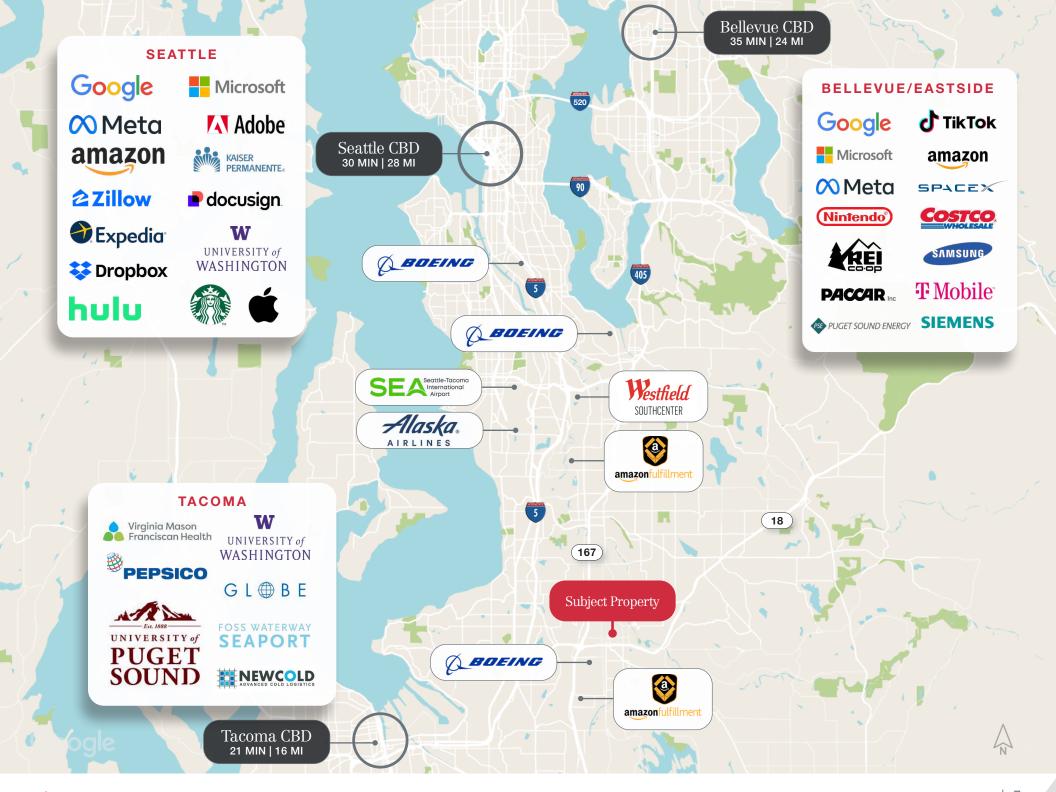


**FIRST FLOOR** 



**SECOND FLOOR** 





Offering Memorandum | 7 nai-psp.com

## Market Overview

Auburn, WA, is brimming with potential for retail, dining, tourism, and more. Whether you're a business owner, developer, or entrepreneur, Auburn offers a supportive environment for growth through innovative initiatives and dedicated business resources. With a strong retail presence and strategic location, Auburn is an ideal place to invest, develop, and thrive. While The Outlet Collection is currently at capacity, Downtown Auburn and Main Street feature available spaces and competitive lease rates—making them prime locations for national retailers looking to expand.



### RETAIL AND DINING DEVELOPMENT

Auburn's downtown redevelopment is a fresh canvas for retail and restaurant innovation.



#### **WORKFORCE AVAILABILITY**

Robust transportation infrastructure and proximity to major logistics hubs provides the ideal environment for companies seeking seamless connectivity and competitive advantages.



#### **COLLABORATIVE REAL ESTATE PARTNERSHIPS**

Working closely with private real estate owners, Auburn is activating its downtown spaces by marketing retail venues below new multifamily units.



#### **CREATIVE DISTRICT DEVELOPMENT**

Auburn's downtown is transforming into a unique Creative District centered around arts, culture, and green spaces.

37

90,999

7,700

MEDIAN AGE TOTAL POPULATION

TOTAL BUSINESSES

## **Income Projection**

MEDIAN HOUSEHOLD INCOME	\$90,593	<b>→</b>	\$108,780
AVERAGE HOUSEHOLD INCOME	\$122,336	<b>—</b>	\$148,276
PER CAPITA	\$42,791	<b>→</b>	\$51,291



3,791

SOME HIGH SCHOOL

14,125

6,804

GRADUATED HIGH SCHOOL

ASSOCIATES DEGREE

12,280

5,643

BACHELOR'S DEGREE

GRADUATE DEGREE

